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newsweekly for pharmacy

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and a planned
service**

**Pharmaceutical
Conference
programme**

**'Industry' Bill:
new register
approved**



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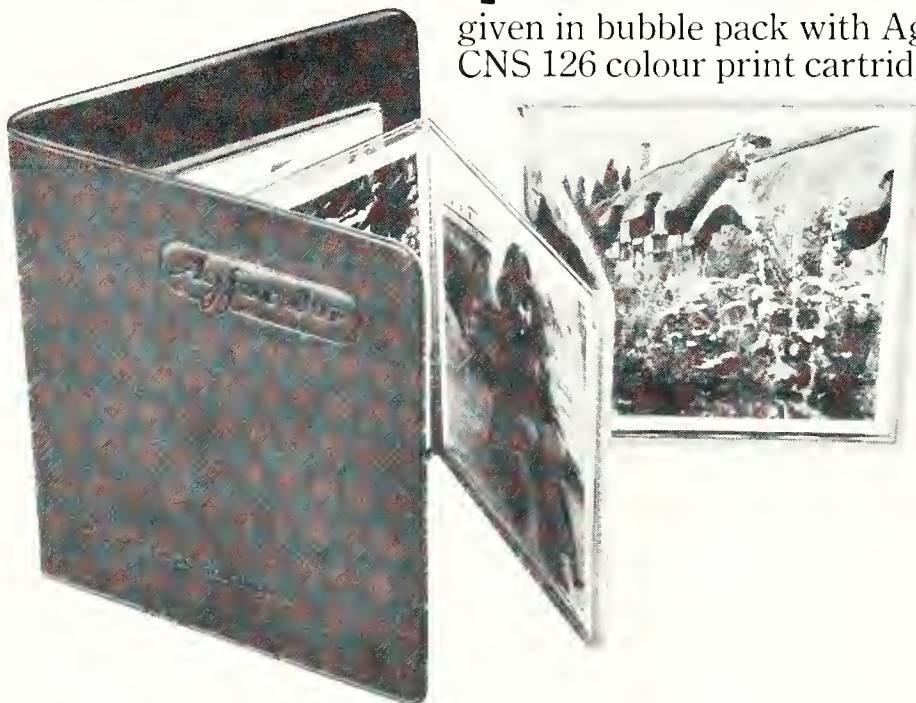
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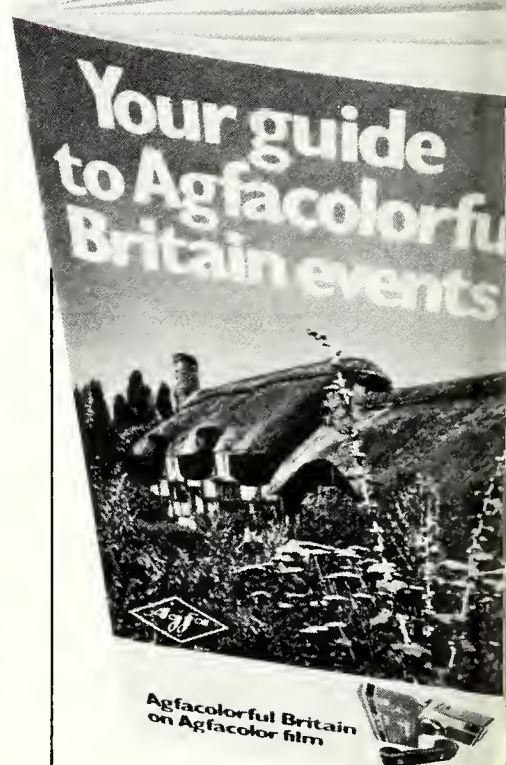


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CHEMIST & DRUGGIST

2th year of publication Vol. 195 No. 4751 The newsweekly for pharmacy

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Publisher Donald Gaffney, MInstM

Published every Saturday by Benn Brothers Ltd, Bouverie House, 154 Fleet Street, London, EC4A 2DL (01-353 3212)

Subscription Home and Overseas £8 pa; £0.30 per copy (including postage)

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A Benn Group Journal



How great a threat do health centres present to pharmacy practice? (See p 354)



Mallory would hate to disappoint anybody.

When Mallory pioneered the miniature power cell they made a lot of people happy.

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Mallory could have sat back and left it at that.

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MALLORY DURACELL

'Industry' Bill: clues to the Society's role

The "special register" designed to allow certain professional bodies to register under the Industrial Relations Bill, was made part of the Bill on Monday this week.

Eligible for registration, and therefore with rights similar to those granted to trade unions, would be limited companies and bodies with charters or letters patent, whose activities include regulation of relations between workers and employers in their own particular spheres.

There have been suggestions that the Pharmaceutical Society might be eligible for registration under this clause — and the feeling at Bloomsbury Square has seemed to be that certain of the Society's activities may be construed as "regulation of relations between workers and employers."

During the debate on the clause and subsequent amendments, however, certain indications were given as to the type of organisation the special register is intended to bring into its orbit.

The Solicitor-General, Sir Geoffrey Howe, said the register was to deal with organisations not primarily concerned with industrial relations but which had developed an important industrial relations role in collective bargaining and representation of workers.

Mr A. Palmer asked about bodies that were precluded by their charters from acting as trade unions. Sir Geoffrey replied that a number of bodies of that kind were exercising their negotiating rights, or were seeking to do so, on behalf of their members, and the Government intended they should continue to be able to do so. However, he did not wish to pronounce on whether they were staying within the provisions regulating their present organisation.

In response to a question on the Bar Council, Sir Geoffrey said that the professional organisations with which the clause was concerned did not include membership as a precondition either of entry to the profession or for continued practise in the profession.

The Bar Council could not apply for a "closed shop", and probably could not register, because it dealt with self-employed people on separate

contracts, and did not normally regulate relations between members of the Bar and employers of the type to which the "closed shop" provisions would apply.

Chartered organisations in some ways parallel with the Pharmaceutical Society, in that they dealt solely with the "professional, technical and scientific matters and also education and examinations," were instanced by Mr Palmer. He said there were in these fields other organisations that concentrated on collective bargaining. The Solicitor-General stated that such chartered bodies could register if they could show they were regulating relations between workers and employers, though they would have to conform with other obligations under their charters.

When a later clause was discussed, it was said that the registrar would not need to consider whether an activity was *vires ultra* a charter when deciding whether to include an organisation in the special register. The sole criterion was whether it conducted the required activities.

Franco-British congress 1971

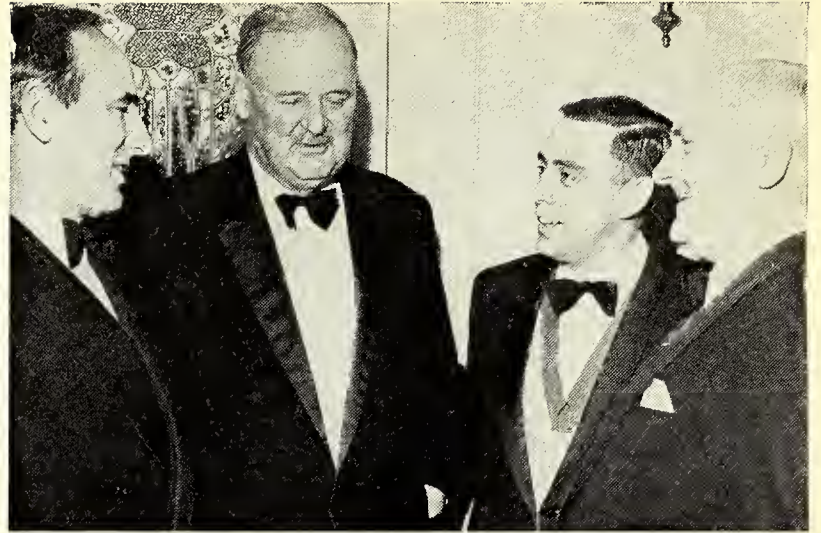
The Franco-British Pharmaceutical Congress 1971, being held at Deauville, on the Normandy coast, from May 14-17, has the theme "Important discoveries made by pharmacists outside the practice of pharmacy."

The speakers are M. Patrice Bousset, curator of a Paris museum, and Dr J. K. Crellin of the Wellcome Institute for the History of Medicine.

A programme of social events has also been arranged.

Congress fee, including transport from London to Deauville, is £50 or, for those travelling independently the cost will be £33.50.

Details and application forms from the Secretary, Franco-British Pharmaceutical Commission, 17 Bloomsbury Square, London WC 1.



Mr D. E. Sparshott (second from left), vice-president of the Pharmaceutical Society, who was guest of honour at the recent dinner and dance of the Worthing and West Sussex branch of the Society, presented insignia to seven past-chairmen of the branch. Seen with Mr Sparshott at the function are (from left): Mr F. Cockcroft, medical officer of health, Worthing Rural District Council, Mr A. R. Moore, chairman of the branch, and Councillor P. H. Thomas, the mayor of Worthing

Industry and the retailer

There seemed to be a basic lack of awareness on the part of the pharmaceutical industry of the practising pharmacist's situation, said Mr W. M. Darling, president of the Pharmaceutical Society, at a Royal Society of Health luncheon on March 24.

He referred to the Society's recognition of the industry's problems when preparing evidence for the Banks Committee on patents urging the abolition of special compulsory licensing for medicines and the extension of the life of a patent to 20 years, both of which were wanted by the industry.

He wished the spokesmen on behalf of industry and others had paid some kind of regard to the practising pharmacist's problems after the *Sunday Times* article and the "24 Hours" programme on substitution.

Mr Darling was also critical of companies who refused to supply veterinary preparations to a pharmacist, even when he required them only to meet veterinary prescriptions. The same companies which pursued that policy in the veterinary field were dependent upon the retailer for supplying their human medicines ordered on prescription or asked for by customers.

The animal health division of the Association of the British Pharmaceutical Industry also held firmly to the view that all veterinary medicines to which

"prescription-only" restrictions were not applied should appear in the general sale list under the new Medicines Act. The two problems illustrated a gulf between industry and retailer that must be bridged.

Chamomile crop failure suit

A Suffolk farmer's loss on a valuable crop of chamomile was not due to advice on fertiliser from Fisons Ltd, a High Court judge held recently. Damage to the crop in 1967 was more likely caused by disease, said Mr Justice Ackner.

The judge dismissed, with costs, an £11,743 claim by Mr Ronald William Bruce Starke, of Chestnuts Farm, Eye, Suffolk, against Fisons.

Mr Starke alleged that because of negligent advice by Fisons research centre at Levington, near Ipswich, his chamomile crop produced a greatly reduced yield. Fisons denied liability. But the judge thought Fisons "should have been more generous" in their treatment of Mr Starke.

"A dissatisfied customer who had serious crop failure after using their fertiliser was, as a matter of courtesy, entitled to be told the results of their researches in order, so far as possible, that unnecessary litigation might be avoided," the judge commented.

However, the judge held that Fisons had exercised care in the advice they gave. Even with the benefit of hindsight their experts said they would have given the same advice.

Glasgow Conference programme

Lord Ritchie-Calder, the internationally-known author and journalist who has specialised in science and medicine, is to give this year's British Pharmaceutical Conference lecture.

The Conference, to be held in Glasgow from September 12-17, is the first to be under the direct control of the Pharmaceutical Society. Details of the programme have been issued this week.

Early arrivals may join a city tour on Sunday afternoon and in the evening there is a reception by the Scottish Pharmaceutical Federation, followed by Conference club.

Monday morning's opening session is followed by a lecture by the chairman of the science group, Professor P. H. Elworthy, with science sessions in the afternoon. The evening is given over to a civic reception.

Tuesday's events include a professional session on "Communication and collaboration between the pharmaceutical industry and hospital pharmacists," with a concurrent science session. In the afternoon there is a choice between a discussion forum or history of pharmacy session, and the science group meeting.

A conversazione at the University of Strathclyde takes up the evening.

Wednesday morning's professional session is on "health centres and group medical practices and their effect on pharmacy," again with a science session running concurrently. The golf competition commences at 11.15 am, and there are science sessions in the afternoon, with the Conference banquet in the evening.

Thursday's Conference lecture is followed by an excursion on the River Clyde, with Conference club in the evening.

The final day begins with a symposium on "The practical significance of drug interactions."

Business closes in the afternoon, with the Conference ball ending the social events.

Participation fee for the Conference is £15, plus £1 registration fee and an additional £4.25 for the banquet. Details from Miss S. Butterworth, Pharmaceutical Society of Great Britain, 17 Bloomsbury Square, London WC1.



A round-the-table shot of the annual joint dinner of the Councils of the Toilet Preparations Federation and the Society of Cosmetic Chemists of Great Britain that was held in London recently

More evidence to Working Party

The Working Party on NHS General Pharmaceutical Services has so far received evidence from 32 Local Pharmaceutical Committees, 25 branches of the Pharmaceutical Society, 19 individuals and five other organisations.

Documentary material dealing with the closures of pharmacies in Great Britain, percentage gross profit on turnover, a survey dealing with the contribution of the pharmacist to medical care, the briefing of observers in the 1969 NHS remuneration inquiry, and the Health Insurance Act in Denmark were included in the agenda for the meeting held on March 16.

The Working Party also considered the memorandum of evidence submitted by the Council of the Pharmaceutical Society, and oral evidence on behalf of the Council given by Messrs J. C. Bloomfield, J. P. Bannerman and J. P. Kerr.

Further meetings have been arranged for April 13 and May 21. Chairman of the Working Party is Sir Hugh Linstead.

DITB help for small firms

A simplified grant-claim scheme is to be introduced for smaller companies by the Distributive Industry Training Board.

Details are not being announced yet but the basic principle is that companies with an annual payroll of under £60,000 will be able to opt for a special "under sixty scheme," and will then be provided with a pack to help them draw up job specifications and training programmes, and to keep the necessary training records.

Pharmacists thanked by MP

The thanks of a politician to pharmacists for the "extras" they supplied in the way of service were expressed by Mr Laurie Pavitt, Member of Parliament for Willesden West at the dinner and dance of the Western Pharmacists' Association on March 18.

Proposing the toast to the Association Mr Pavitt said that the "professional man behind the counter not only dishes out pills and mixtures but also a tremendous amount of goodwill."

Pharmacists had taken on the job of administering the system of exemptions from prescription charges when the doctors refused, and had helped to allay the anxiety of patients.

The work of pharmacists did not often receive recognition—Mr Pavitt said he was pleased to offer it on this occasion.

£65 was raised for the Pharmaceutical Society's Benevolent Fund from among the 130 present at the dinner.

EFTA ratifies convention

The convention providing for the mutual recognition by National Health authorities of inspections of pharmaceutical manufacturing plants and products is to come into operation on May 27.

It will be recalled that the pharmaceutical convention re-

moves obstacles to trade in those products by doing away with the need for more than one inspection to take place in the entire EFTA area. (*C&D*, September 5, 1970, p 281.)

The convention was signed on October 8, 1970 by representatives of the European Free Trade Association countries. The process of ratification has since been continuing. The fifth ratification needed to bring the convention into operation was deposited with the Government of Sweden on February 25. A 90-day period must elapse between that date and the coming into force of the convention.

In the past few months, work has been continuing in EFTA to enable national experts to become familiar with the procedures of the other member countries. This involves a programme of seminars and related activities throughout the year.

Membership of the convention is open on invitation to other states which have comparable inspection systems. Copies of the convention are available from the EFTA Information Centre, Department of Trade and Industry, 1 Victoria Street, London SW1.

Acid production up in 1970

With production of sulphuric acid in the last quarter of 1970 at 885,926 tons (calculated at 100 per cent H₂SO₄), the total for the year by acid producers in the National Sulphuric Acid Association was 3,298,667 — a rise of 2 per cent over 1969.

Consumption of acid during the year was up by 1-2 per cent.

Planned service survey report

The question of a planned pharmaceutical service has been considered in detail by the Inner London Executive Council who have recently completed a survey of London pharmacies analysing patient to pharmacy ratios and possible pharmacy closures.

Its report revealed pockets of population which were isolated, and pointed out the difficulty in some cases of establishing a pharmacy in redevelopment areas or elsewhere due to high rents and other economic difficulties.

The Council concluded that in general an adequate service is available, although the position could change appreciably in the next few years.

COMPANY NEWS

Sturge profit hit by fall in sales

The group profit of John & E. Sturge Ltd for 1970 was below forecast due to a short-fall in expected turnover and higher finance charges. The turnover at £4.65 m was reduced because of poor precipitated calcium carbonate sales and some recurrence of teething troubles in the new citric acid plant. However this plant was working well by the end of the year and has continued to do so.

Sturge's subsidiary company in France also had a disappointing second half year, the directors say. Group profit after tax is £169,000 (£384,418 in 1969). Despite the setbacks of 1970 the directors remain confident of a good recovery in 1971 and recommend a final dividend for 1970 of 8 per cent (8 per cent). This makes an unchanged total of 15 per cent for the year.

Budgets for 1971 show an increase in turnover of about 20 per cent and after taking account of possible further significant increases in costs indicate a pre-tax profit in excess of £½ million. This figure is based on maximum output and sales of citric acid.

Pharmacy chain's training HQ

Some forty members of the managerial and executive staff of Selles Dispensing Chemists Ltd, with their wives and husbands, attended a cocktail party in Cottingham, Yorks, on March 19.

The group chairman, Mr Noel S. Iddon, MPS, said that the company prided itself on being one of the most forward-looking multiples and that the new centre would enable all members of the company to be brought together under one roof for various functions. The centre would be used for board meetings and managerial conferences but was primarily intended for staff training, the company being convinced that efficient, well-trained staff were of paramount importance.

The conversion of the build-



Seen here at the party to mark the opening of Sellers' Conference Committee (see story this page) are (left to right): Mr J. M. Timperley (sales director) and Mrs Timperley; Mr N. S. Iddon (chairman) and Mrs Iddon; and Mr M. F. Hows (director) and Mrs Hows

ing, which was originally part of the company's wholesale subsidiary, Michael Stewart Ltd, was co-ordinated by Mr C. Brown, MPS, with the help of a local architect.

The centre also includes a suite of offices for the group's sales director, Mr J. M. Timperley, B Pharm, MPS, and a large display studio, where various items used in the company's promotions are designed.

Bowater-Scott's new depot

Bowater-Scott Corporation Ltd have opened their tenth distribution depot at Oliver Road, West Thurrock, near Grays in Essex (telephone: 792 (Purfleet) 3125). Initially there is a fleet of sixteen company vehicles attached to the depot, delivering consumer, industrial and medical disposable products throughout Essex, East, North, North-east London, Bedfordshire and Hertfordshire.

S African firm acquired

About R14.4 m in cash was paid for Adams National Industries, Durban, South Africa, which manufactures cosmetics and insecticides by Richardson & Merrell, New York. Adams National Industries was started in a Durban garage by a chemist and a copywriter who built the company into an international organisation.

Richardson & Merrell, who have a factory in Spartan Township, Kempton Park, are reorganising the marketing of the entire range of products produced by Adams. Apart from a factory in South Africa, the Durban company built other plants in the United States, Australia, the United

Kingdom, New Zealand, Holland and Canada.

BAT's cosmetics made £1m

The perfumery and cosmetics' interests of British-American Tobacco Co Ltd had a turnover of £38.46m for the year to June 30, 1970, compared with £31.95m for the previous year.

Part of this increase, says the annual report, was due to the inclusion of a full year's results for Germaine Monteil for the first time. Trading profit was £1.04m against a loss of £2.08m in the previous financial year.

Steetley expect more growth

Mr N. M. Peech, chairman, Steetley Co Ltd, expects a further increase in sales and profits during 1971 when the group will have a full year's profits of Berk Ltd.

Negotiations are proceeding with the National Lead Co regarding their option to purchase Berk's 48 per cent interest in Abbey Chemicals Ltd.

Hickson & Welch prospects

Hickson & Welch (Holdings) Ltd report that profit for the first three months is higher than the corresponding period last year.

In his statement for the year 1970, chairman Mr R. G. P. Besley says that turnover and profits of William Blythe & Co Ltd are in excess of the comparative period of 1969. Capital expenditure has been undertaken at an increased rate and he expects that Blythe will make an ever-increasing contribution to the group.

Gross Cash Registers

Sales for the eight months to September 30, 1970, of Gross Cash Registers Ltd totalled £5,468,800, against £5,721,100 for the 1969-70 year. Pre-tax profit was £1,037,210, against £900,158. With a proposed final dividend of 10 per cent the total for eight months is 15 per cent against 14½ per cent for the previous year. A one-for-five scrip issue is proposed.

Indications at this stage are that the current year should show profits at a similar rate to that period earned in the eight-month period, directors add.

In brief

Schering Chemicals Ltd: From April 5 the company will be occupying new premises at Burgess Hill, Sussex (telephone 0444-6 6011; telex: 87577).

Geigy Pharmaceuticals: The telephone number of the division's Macclesfield headquarters is now Macclesfield 21933 and the answerphone service number, for calls outside working hours: Macclesfield 26330.

Nicholas International Ltd increased their sales in the six months ended December 31, 1970, to \$A30.15m (from \$A27.74m in the similar period of 1969. [Corrected note.]

Macarthy's Pharmaceuticals Ltd are to ask shareholders to agree to the directors' inaugurating a share incentive scheme for their executives.

F. C. Paton (Southport) Ltd are moving to 43a Old Park Lane, Southport, on April 1. Communications: PO Box 5; telephone Southport 87717.

Marshall's Pharmaceuticals Ltd have moved to Ross House, Burges Road, London E.6.

Plough (UK) Ltd, have moved to Penarth Street, London SE 15 (telephone 01-639 7878).

Appointments

Smith & Nephew Ltd have appointed Mr M. H. C. Hopkins to the board. Mr Hopkins was previously marketing manager (public lines). Mr A. R. Fryer, previously brand manager of Elastoplast products, succeeds Mr Hopkins as marketing manager.

Gerhardt-Penick Ltd have appointed Mr G. A. Cartmale their representative to cover the West Midlands area and Mr M. R. Hambley, Lancashire.



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PEOPLE

Mrs Estelle J. M. Leigh, FPS, has been elected chairman of the Liverpool Standing Conference of Women's Organisations — an affiliated body of the Liverpool Council of Social Service, which meets once a month to provide a common meeting-ground for 55 women's organisations.

Mr John Donald Rose, research and development director of Imperial Chemical Industries Ltd, has been elected a Fellow of the Royal Society.

Mr G. B. Green, BSc, MPS, FIPharmM, marketing director, Savory & Moore Ltd, is to address a seminar "Profits from Prime Sites" to be held in May. The seminar, which will be held at the Inn on the Park, London, May 4-5, will feature papers by experts in economics, manufacturing and selling.

Mr Green, who will speak on the second day will be presenting a paper on "Chemists' goods" in the section "Selling in the High Street."

Miss Christina McAlpine, MPS, proprietress of the chemist's business in Shieldmuir Street, Craigneuk, Motherwell, is retiring after more than 55 years' service in the shop. She began work there in 1916 as an apprentice pharmacist to Mrs Whitelaw, owner at that time. After qualifying in 1919, she was appointed manageress of the shop and became proprietress in 1938.

Mr Stanley Blum, a member of the Pharmaceutical Society's Council, was invited to the House of Commons on March 18 to meet Mrs Shirley Williams, Labour spokesman on health and social security. The subject of their discussions has not been disclosed.

Mr Michael J. Harrison, a representative with Monsanto Chemicals Ltd, London, has been selected to receive the Monsanto 1970 master salesman award.

Mike Harrison is one of 26 salesmen throughout the world to receive the award which recognises outstanding individual sales performances within a single calendar year. He is a representative for the company's plasticisers and general chemicals.

Drs Henry Foy and Athena Kondi have retired from the

Wellcome Trust Research Laboratories in Nairobi. Dr Foy retires as director of the laboratories after a distinguished career in medical research beginning in 1937 in Salonika when he was first supported by the Wellcome Trust. His work has been primarily concerned with anaemia in the tropics and more recently with the effect of deficiency of the vitamins pyridoxine and riboflavin in the development of disorders of the liver.

Deaths

Kilby: On March 11, after a long illness, Mr Horace Kilby, 22 Bingham Park Road, Sheffield 11. Mr Kilby qualified as a pharmacist in 1931.

Graham: On March 19, Mr David Graham, MPS, 6 Burnside Gardens, Prestwick, Ayrshire, aged 80. Mr Graham qualified in 1919.

Clubb: On March 11, Mrs Ann Clubb (27), 57 Keptie Street, Arbroath, wife of Mr John Clubb, MPS, owner of the Star Pharmacy in the town. Mrs Clubb was killed in a car accident. Mr Clubb and his wife took over the business in 1966.

Halpenny: Recently Dr M. J. Halpenny, MPSI, 21 Captain's Road, Kimmage, Dublin. Dr Halpenny was admitted to the Register of Pharmaceutical Chemists in September 1954, but continued to concentrate on his medical practice in England.

NEWS IN BRIEF

□ An offer to address meetings of members of the National Pharmaceutical Union has been made by Mr M. E. James, 72 Furtherwick Road, Canvey Island, Essex. Mr James is a candidate in the eastern No 3 division in the NPU Executive elections.

□ Dr J. W. Paterson, director of the Asthma Research Council's clinical pharmacology unit at Brompton Hospital, London, was quoted (C&D last week, p 317) as having spoken of the "potentiating" effect of sedative drugs on anticoagulants. This should of course have read "interfering" effect.

□ Sixty-five pharmacies closed in January/February 1971 and twenty-six were opened, giving a net closure of thirty-nine premises. Scotland was the only area to have positive figures where four premises were opened and only two closed.

THE XRAYSER COLUMN

Additional safeguard

Warning cards for issue to patients having treatment with the group of substances known as monoamine-oxidase inhibitors are now being distributed to pharmacists. They emanate from the Pharmaceutical Society and they give instructions as to articles which should be avoided during the treatment. A covering letter from the secretary and registrar of the Society makes the important observation that "obviously the first responsibility for issuing such warnings is the prescriber's."

I should have thought that the full responsibility was his, and that any action taken by the pharmacist was subsidiary, the issue of the card being regarded as simply complementary to the advice already given by the physician. Indeed, I am not sure that the responsibility for ensuring that the doctor is in a position to hand over a card containing the vital information is not on the doorstep of the manufacturer of the product.

It seems to me to be an issue that will need to be handled with care and tact. There may be — indeed, I know personally that there are — people who have been taking such medicines over a long period, with no restriction or inhibition in the way of food.

To raise the point at this stage without reference to the doctor, is to introduce a new factor which implies criticism of the prescriber. My immediate reaction to the problem is to issue the card only if the doctor has told his patient to ask the pharmacist for one. It seems to me that, without abrogating our position as an important link in the health chain, we should be quite sure that the mere act of omitting to issue such a card at the time of dispensing does not lead to a charge of dereliction of duty. Our involvement must be only secondary.

Refusal to dispense

The statement issued by the Council of the Pharmaceutical Society on the action pharmacists should take over prescriptions which they believe they would be ill-advised to dispense shows the value of consideration accompanied by a measure of caution.

As originally mooted, the proposed action was hazardous in the extreme. It should be noted that the Council emphasises that endorsement (with the words "Referred back to prescriber") is a serious step which should never be undertaken if the pharmacist involved has not previously failed to obtain satisfactory assurances from the prescriber and without having consulted at least two other experienced pharmacists in the area.

And that still leaves unanswered the definition of the term "satisfactory."

As the case may be . . .

"Where any quantity of drugs, expressed in terms of one or more of the units mentioned in column 1 of Table 3 or column 1 of Table 4, is greater than one pound or one pint, the equivalent for the purpose of any dealing with total quantities of drugs shall be treated as the corresponding multiple of the equivalent of one pound or one pint, as the case may be, specified in Column 2 of the relevant table together with the equivalent so specified of any residue of less than a pound or a pint; and in this paragraph 'corresponding multiple,' in relation to a quantity of pounds or pints, means the number of times that quantity will divide into units of one pound or one pint, as the case may be."

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NOW you can sell as much Liquid Radox as your customers want. **Now**, after the embarrassment of the short supply situation caused by fantastic demand, we are really back in business. **Now** we are giving you big sales support.

Special re-launch discount!

Ask your Nicholas Products Limited salesman or your usual wholesaler for details.

Peak-time on-the-box boost!

Compelling T.V. support throughout May – three spots a week – Nationally.

STOCK UP NOW – SELL OUT FAST.

NEW PRODUCTS AND PACKS

Foods

Health food range for babies

From the health food company of Dr Ritter of Cologne, comes a new range for babies. Under their Aurora label, Dr Ritter & Co have produced four varieties: cereal with chocolate, cereal with honey, cereal with fruit, cereal with rusks and orange.

All products are stated to be manufactured from pure, biologically-grown wheat and other cereals.

Packs are of 7 oz and the prices range from £0.16½ to £0.26 according to variety.

A feature of the foods is the four-colour photographic presentation, which makes the packaging of these foods appealing. Trade margins are 25 per cent. Aurora is imported to the UK by Cernelle & Ritter Ltd, Scandia House, Whitmore Road, Guildford, Surrey.

Low protein products

Carlo Erba (UK) Ltd, announce the addition of a 265 g-pack of Crispbread (£0.60) and a 200 g-pack of Semolena (£0.30) to their range of Aprotin very low protein dietetic products. The crispbread is described as a "very palatable product that provides an excellent wheat-bread substitute in all conditions requiring a controlled protein intake." The semolena, in addition to its low protein content, is gluten-free. (Carlo Erba (UK) Ltd, 28 Great Peter Street, London SW1.)

Cosmetics and toiletries

Lancôme additions

Maqui-ombres, a new range from Lancôme, is said to be made from an exclusive formula that is totally new to eye make-up. The formula has the same base as Maqui-finish powder and offers the same advantages: easy to apply with a brush, immaculately smooth finish, colour remains true when applied, clear, translucent effect.

There are seven shades: brun, blanc, vert clair, gris, bleu, vert and parme.

Packaging is a light tortoise-shell case, complete with a mirror and natural hair brush in an eye-catching carton (£1.60).

Also available are Multi-ombres—four



Maqui-ombres in one case—brun, vert clair, bleu and blanc (£2.20).

And now packed in the same attractive case as the Maqui-ombres and Multi-ombres are cake mascara (£1.50) and refill (£0.95) in black, brown, green, blue. Maqui-Cils is mascara in a pen-type dispenser (£1.40, refill £0.95). Both the case and brush have been recently re-designed.

Finally, Lancôme have introduced eye pencils in two new fashion shades: green iridescent and blue iridescent, both at £0.50. (Lancôme (England) Ltd, 14 Grosvenor Street, London W1X 0AQ.)

Thicken Hair from Nutress

From Nutress Laboratories comes Thicken Hair, claimed to be the first hair product of its type in Europe. Thicken Hair thickens fine and medium hair by "penetrating and encapsulating each hair strand to give instant bulk and body to the hair." Because the hair has been reinforced, sets are stronger and styles stay in longer.

Ideal for home hair styling, it is suitable for bleached, tinted or damaged hair, the formula containing proteins to give a balanced conditioning action.

Thicken Hair is available in a dispenser counter unit containing 30 phials (£0.18 each). Advertising starts soon in *Woman*, *Woman's Own*, *Honey* and *19*. (Jackel & Co Ltd, Kitty Brewster Estate, Blyth, Northumberland.)

New lash styles

Worn by themselves with no other eye make-up (not even mascara) Eylure Nefertiti lashes Nos 1 and 2 give a new dimension to the eye, say the makers. They come in clusters of fine long lashes individually hand-knotted to an "invisible" lash band. Both styles have an outward



sweep at the edge of the eye, so that when worn together on upper and lower lids they give a new shape to the eyes, making them appear to be both longer and wider.

Eylure's Nefertiti No 1 has fluffy lash groups and is the longer of the two styles whilst Nefertiti No 2 has a fine wispiess which can be worn either on upper lids for a light, natural effect or as underlashes with No 1 on top lids. For a complete appearance, however, both top and bottom eyelash bands must be joined together at the outer corners.

Nefertiti lashes (£1.09), available in black and brown, are presented in the new longer eyelash pack accompanied by a soft lilac coloured sleeve. (Eylure Ltd, Grange Industrial Estate, Llanfrehfa Way, Cumbrian, Mon.)

Addition to range

New to the Outdoor Girl range is Tanfastic Xtra (£0.35) described as a double strength fake tanning cream, which after thirty minutes will not rub or wash off and in a few hours gives a deep tan. Tanfastic Xtra incorporates a sun screen and it is packed in a bronze polythene tube. (Myram Picker Ltd, Hook Rise, Kingston By-pass, Surbiton, Surrey.)

Household

Tar remover

Bunar Solvent Co report that they have successfully completed exhaustive tests on a new formulation of their Tarsolve. The reformulation was undertaken to enable the product to emulsify and remove oil or tar contamination currently prevalent around shore and estuary resorts.

Being in jelly form the product has to be applied and allowed to penetrate for a few moments, thus emulsifying the contamination; it can then be swilled off either in fresh or sea water. Contaminated clothing can also be similarly cleaned. Tarsolve is non-inflammable and is said to be harmless to normal skin.

It can also remove similar contamination from boats, road vehicles, caravans and can be used to degrease engines. In these instances Tarsolve is available in a suitable form for application with spraying equipment. The retail pack sells at £0.70. (Burnar Solvent Co, Albert Street, Redditch, Worcs.)

TRADE NEWS

Jacquelle's new styles

With their accent on fashion, Jacquelle sunglasses for 1971 are said to cover every conceivable shape likely to be demanded by the trend-followers. Frames are in chrome, shell or metal and lenses in the new paler colours of smokey grey, pink, blue and brown as well as the more traditional dark shades.

A plastic coated stand is available with a minimum order of £30. It takes up only 1 sq ft of counter space and holds 35 pairs of glasses, ranging in price up to £1.50. Jacquelle Sunglasses are available from Jackel & Co Ltd, Blyth, Northumberland.

Jacquelle sunglasses are the first range to use this new mark, which is now being used to bring about brand identification for some products manufactured by, and for, the Jackel Group of companies.

Mr G. McConnochie, managing director, says that with the company's ever expanding export trade, an internationally acceptable name has become a necessity. He hopes that this new brand image would serve to improve identification between the company and its products, not only by the trade, but also by the public.

Dettol prices

Reckitt & Colman Pharmaceutical Division, Hull, HU8 7DS, announce that because of seasonal factors, Dettol has not been included among other price increases effective March 29, but that retail and trade prices will be raised on May 3 by about 10 per cent.

Year Book correction

The telephone number of Carmen Curler Co Ltd, Carmen House, 223 Old Marylebone Road, London NW1, in the Trade Directory section of the C&D Year Book should be amended to 01-402 5671.

Agfa announcement

Since the Agfa Gevaert Leaflet contained in this issue of the C&D was produced, it was announced that the *Daily Sketch* is to be merged with the *Daily Mail* from mid-May. References to advertisements in the *Daily Sketch* after that time should, accordingly, be disregarded.

Bonus offers

Albion Soap Co Ltd, 30 Thames Street, Hampton, Middlesex. Albion milk and sulphur soap and simple hand care lotion. 12 invoiced as 11, until April 15.

Tampax Ltd, Dunsbury Way, Havant, Hants PO9 5DG. Tampax tampons. Spring bonus of £0.50 on every 12 doz 10's and every 3 doz 40's. April 1-30.



PROMOTIONS

600,000 'baby boxes' through chemists in 1971

Nearly 9,000 retail pharmacies, including all branches of Boots Ltd, are supporting the first distribution for 1971 of the Expectant Mother Advisory Service "baby box."

During 1970, 400,000 boxes containing samples of leading baby care products and a wide range of mothercraft literature were distributed to "first time" expectant mothers. In 1971, the number of boxes is to be stepped up to a total of 600,000, enabling the scheme to reach approximately 66 per cent of all expectant mothers in the United Kingdom. Distribution to chemists during the year will be in four "legs."

This year, the first 150,000 boxes include samples of Maws Tufty Tails, Robinson's Instant Foods, Q-Tips cotton swabs, Trufood Spoonfoods and Trufood Humanised Milk Food. There is also a wide variety of literature including information on Lastonet foundation stockings, a special issue of Robinson's *Nursery News*, a leaflet on the Maws Simpla system and the comprehensive Trufood booklet "From Cradle Days to Family Meals."

Chemists are at present being invited by the Maws' sales force to place annual orders for their "baby box" requirements. To enable expectant mothers to obtain the box, "invitation cards" have been supplied to 20,000 midwives and other members of the medical profession for distribution to their patients. Presentation of the invitation card at a chemist entitles the customer to receive a box.

Further information on the scheme from Multilink Services Ltd, 6 Arlington Street, London SW 1.

PRESCRIPTION SPECIALITIES

BACTRIM adult tablets, suspension

Manufacturer Roche Products Ltd, Broadwater Road, Welwyn Garden City, Herts

Description White tablets, scored on one side and engraved "Roche," containing 80 mg trimethoprim and 400 mg sulphamethoxazole and suspension each 5 ml containing 80 mg trimethoprim and 400 mg sulphamethoxazole

Indications, etc As for Bactrim paediatric preparations

Dosage 1-2 tablets, or 5-10 mls of suspension twice daily. For severe infections and septicaemia, two tablets, or 10 mls of suspension three times a day

Dispensing diluent Syrup BP

Packs Tablets: packs of 100 (£4.40, trade) and 500 (£20, trade). Suspension: 100 ml container (£1.13, trade)

Supply restrictions PL, S4B

Issued March 1971

SEPTRIN adult suspension

Manufacturer Burroughs Wellcome & Co, Temple Hill, Dartford, Kent

Description Suspension containing in each 5 ml, 80 mg trimethoprim and 400 mg sulphamethoxazole

Indications, etc As for other Septrin preparations

Dosage 10 mls twice daily

Dispensing diluent Syrup, BP

Pack 100ml bottle (£1.13, trade)

Supply restrictions PL, S4B

Issued March 1971

BAYCARON tablets

Manufacturer FBA Pharmaceuticals Ltd, Haywards Heath, Sussex

Description White scored tablets, each containing 25mg mefruside

Indications Diuretic for the treatment of hypertension and in oedema

Contraindications Severe hypokalaemia and hepatic coma

Dosage In hypertension: 12.5-50 mg, then 25-50 mg every second or third day, either as a single morning dose or in divided doses. Oedema: 25-50 mg every morning, can be increased to 70-100 mg. For long-term therapy 25-50 mg every second or third day

Notes Diuresis begins after 2-4 hours and is maximal between 6 and 12

Precautions Potassium supplements may be necessary in long term treatment

Side effects Occasionally with daily doses up to 100 mg dyspepsia and nausea initially, usually subside on continuing treatment

Packs Bottles of 50 (£1.18 trade) and 150 (£3.35 trade)

Supply restrictions Recommended treat as S4B

Issued March 1971

ON TV NEXT WEEK

Ln = London; M = Midland; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; CI = Channel Islands.

Anadin: Lc, Y, Sc, So, NE, U, We, B, G, CI

Buttercup syrup: Lc, Y

Hedex: All except M, U, E, CI

Silvikrin hairspray: All except E

We're running more hairdryer advertising this spring than ever before.

(And last spring we ran more than anyone else.)

This spring we'll be running full page colour advertisements for each of our hairdryers: Escort, Rio, and the brand new Rapide.

They will be appearing in Woman's Own, Honey, She and '19' from mid-March until mid-June.

Each advertisement has a particular story to tell to a particular

woman. The Escort ad. talks to the woman who wants super convenience and comfort. The Rio ad. talks to the woman who wants a small, light, but efficient hairdryer that is good for holidays as well as everyday.

And the Rapide is directed towards the woman who wants a good, strong, modern looking hairdryer that doesn't cost too much.

Ronson Hairdryers

Escort 2000 from £11.50, Rio from £6.25 and Rapide £5.45
RECOMMENDED PRICES



**Silcot
are softer.
And stay
softer too.**

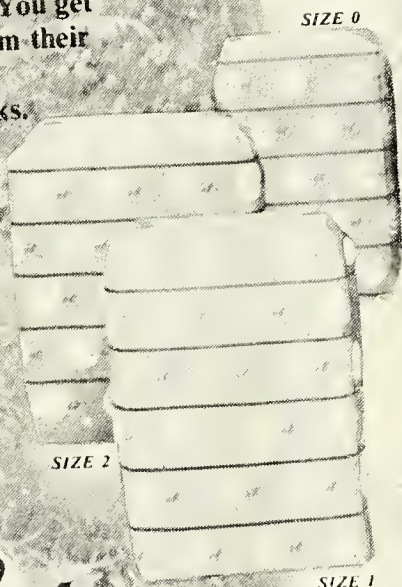
Dress by Mary Quant

Silcot sanitary towels are softer and more comfortable because they contain more pure cotton wool. Much more, in fact.

Of all the leading brands of sanitary towels, only Silcot are completely cellulose free. Silcot are super-absorbent yet don't lose their softness. You get another kind of confidence from their light deodorant too.

Look for the pretty pastel packs.

**This month see if
you agree about
Silcot extra
comfort**



Silcot
cotton wool
sanitowels
for comfort

Silcot's bonus

Everybody knows you just can't beat MacDonald's Top Terms profit margins.

And the way they're boosted by our Spring bonus offers—well!

But this year we're going to give you an even bigger profits boost. We're going to increase your Silcot turnover too. By frequent full colour advertising in Honey, 19, Petticoat, Jackie Rave, Hers and Fabulous 208... an audience of 5½ million girls in their teens and twenties.

There will be a gently persuasive advertisement something like once every ten days.

The Silcot message will be seen an estimated total of 25 million times!

We're advertising to a wider age range too—3½ million readers of *You and Woman* and *Home*.

The Silcot Spring bonus profit period ends April 30th. Consumer advertising begins immediately after that.

Be sure to order in time—be sure to line up your displays!

Silcot's bonus bonus

**Full colour advertisement
from May onwards
seen 25 million times
by girls in their
teens and twenties**

WEEKLY CHANGES AND ADDITIONS

February Quarterly Price List

'Contac 400'
for 12 months
continuous profit!



Prices are given per unit unless otherwise stated. Bold upright figures (2 9) in the retail columns indicate the price is subject to retail maintenance. Italic figures (2 9) is manufacturers recommended price. Light upright figures (2 9) is a suggested guide. A = Price increased. R = Price Reduced. ● = New entry. D = Delete. C = Correction. / = Insert.

	Trade £·p	Tax £·p	Retail £·p
line (1336 WJ & C)			
oules 100mg 8	0·34	—	0·51
mycin (746 Lederle) T5	0·82	—	0·97
muscular 100mg 10	0·82	—	0·97
6	—	—	1·45½
muscular 100mg 10	0·97	—	1·45½
een (346 Dales)			
een (710 Knox)			
n (843 ML)			
ts 10	0·97dz	0·34dz	0·15
100	—	—	—
(126 Biocos)			
100ml	0·30	—	0·50
300ml	0·75	—	1·00
tyl (1167 Squibb) T5			
abase			
al paste 10g	0·48	—	0·72
5g	—	—	—
hagyl (1336 WJ & C)			
48	0·33	0·12	0·62
yl (1336 WJ & C) †s1			
50	0·17	—	0·25
200	0·40	—	0·60
Six (337 Curtis)			
shave lotion 110cc	5·00dz	2·75dz	0·88
to-Culver (1437 ACC)			
hair spray 75g	2·05dz	1·13dz	0·34
130g	2·89dz	1·59dz	0·48
220g	4·22dz	2·32dz	0·70
al (1336 WJ & C) †s1s4A			
ts 100mg 20	0·13	—	0·20
250	1·40	—	2·10
50mg 30	0·13	—	0·20
gr 0·23 80	—	—	—
ratine (1336 WJ & C) †s48			
ts 8	0·20	0·07	0·37
old (843 ML) Harlech and West areas only			
ts 10	1·39dz	0·48dz	0·19½
onna (228 Carlton)			
ts 60	0·19	0·07	—
500	1·37	—	—
1000	2·63	—	—
on (40 Allinson)			
d yeast 4oz	3·65	—	0·12½
(3dz)	—	—	—
ch reduced rolls			
ite or brown 15	3·72	—	0·12½
(3dz)	—	—	—
28	2·14dz	—	0·21½
y (39 Almay)			
act make-up	—	—	0·58½
o mist	—	—	—
isture cream	—	—	1·12½
ht cream	—	—	0·82½
mpoo	—	—	0·42½
skin	—	—	—
ht care cream	—	—	0·97½
liner cake	—	—	0·57½
liner brush	—	—	0·32½
shadow brush-on	—	—	0·77½
powder	—	—	0·77½
blush	—	—	1·37½
cara	—	—	0·77½
enamel clear	—	—	0·32½
me glaze	—	—	0·46½
sted	—	—	0·46½
e & top coat	—	—	0·32½
vax (208 8WV)			
ella vaccine ampoules 3	2·85	—	4·28
re Soie (525 Golden)			
tan aerosol	4·60dz	2·52dz	0·79
ie tan aerosol	—	—	—
atin (126 Biocos)			
30g	0·25	—	0·33
in (901 Norton)†DDI			
istributors 1545 Vestric)			
ts 100	0·40	—	—

Andre Phillippe (48 AP)

	Trade £·p	Tax £·p	Retail £·p
bubble bath			
bubble bottle 25	1·87dz	0·687dz	0·29
swan dimple 3	1·87dz	0·687dz	0·29
continental 35	7·20dz	2·64dz	1·12½
slim diamond 14	3·40dz	1·245dz	0·52½
unicorn 16	7·50dz	2·75dz	1·15
gift set trio 33	4·00dz	1·465dz	0·62½
Cologne			
bubble bottle 38	1·67dz	0·92dz	0·29
Eau de Cologne			
dimple bottle 37	0·72dz	0·395dz	0·12½
slim diamond 24	3·00dz	1·65dz	0·52½
swan dimple 23	1·67dz	0·92dz	0·29
baby six 36	0·72dz	0·395dz	0·12½
hair lacquer aerosol 11	1·67dz	0·92dz	0·29
refill 12	0·72dz	0·395dz	0·12½
hair spray aerosol 17	1·67dz	0·92dz	0·29
bath salt decanter 29	—	—	—
bubble bath horse 16	—	—	—
head book end 5	—	—	—
hand cream	—	—	—
lacquer removing	—	—	—
shampoo 28	—	—	—
talc powder 4	—	—	—
crystal clear spray 20	—	—	—
refill 9	—	—	—
deodorant spray 10	—	—	—
lacquer spray 15	—	—	—
sun tan spray 22	—	—	—

Antigrippine Midy (1336 WJ & C)

Anusol (1310 WV)			
suppositories 12	2·08dz	0·763dz	0·30

Aphrodisia (446 FI)

Cologne spray 1785	0·48	0·265	1·05
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Apioline Chapoteaut (1336 WJ & C)

capsules 20	0·51	0·19	0·95
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Aqua Net (1092 Saga)

sachet refill 50cc	0·34dz	0·19½	0·06
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Aquasan (430 Eucryl)

toilet cleanser refill	1·16dz	—	0·14½
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Armoricaïne (1336 WJ & C)

powder 2lb	0·59	0·22	1·10
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Arocin (851 MHP)

capsules 10lb	2·53	0·93	4·71
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Arrowmounts (1402 AL) existing entry

Arrowgards 2½ in sq. 20	0·30	—	0·45
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Arrowmounts

Arrowsleeves	0·11	—	0·20
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Arrowsleeves

4 in × 5 in	0·27	—	0·40
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5 in × 7 in

0·33	—	0·50
------	---	------

8½ in × 6½ in

0·50	—	0·75
------	---	------

10 in × 8 in

0·60	—	0·90
------	---	------

Arrowmounts

0·10	—	0·15
------	---	------

colour slide album

35mm	1·67	—	2·50
------	------	---	------

2½ sq.

1·67	—	2·50
------	---	------

Flashflector umbrella

2·17	—	3·25
------	---	------

hand movie viewer

std. 8	1·50	—	2·25
--------	------	---	------

sup. 8

1·50	—	2·25
------	---	------

lens tissues (50)

0·07	—	0·10
------	---	------

mini viewer M.P. 10

0·22	0·12	0·45
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negative storage album

35mm	0·83	—	1·25
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2½ sq.

0·83	—	1·25
------	---	------

photo corners

0·13	0·05	0·25
------	------	------

plastic r/mounts

24 × 36mm	0·20	—	0·30
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18 × 24mm

0·27	—	0·40
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2½ sq.

0·33	—	0·50
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CONVERSION TABLE

£p.	s.	d.	£p.	s.	d.
0·01	...	2½	0·51	...	10 2½
0·02	...	5	0·52	...	10 5
0·03	...	7½	0·53	...	10 7½
0·04	...	10	0·54	...	10 10
0·05	...	12½	0·55	...	11 0
0·06	...	15	0·56	...	11 2½
0·07	...	17½	0·57	...	11 5
0·08	...	20	0·58	...	11 7½
0·09	...	22½	0·59	...	11 10
0·10	...	25	0·60	...	12 0
0·11	...	27½	0·61	...	12 2½
0·12	...	30	0·62	...	12 5
0·13	...	32½	0·63	...	12 7½
0·14	...	35	0·64	...	12 10
0·15	...	37½	0·65	...	13 0
0·16	...	40	0·66	...	13 2½
0·17	...	42½	0·67	...	13 5
0·18	...	45	0·68	...	13 7½
0·19	...	47½	0·69	...	13 10
0·20	...	50	0·70	...	14 0
0·21	...	52½	0·71	...	14 2½
0·22	...	55	0·72	...	14 5
0·23	...	57½	0·73	...	14 7½
0·24	...	60	0·74	...	14 10
0·25	...	62½	0·75	...	15 0
0·26	...	65	0·76	...	15 2½
0·27	...	67½	0·77	...	15 5
0·28	...	70	0·78	...	15 7½
0·29	...	72½	0·79	...	15 10
0·30	...	75	0·80	...	16 0
0·31	...	77½	0·81	...	16 2½
0·32	...	80	0·82	...	16 5
0·33	...	82½	0·83	...	16 7½
0·34	...	85	0·84	...	16 10
0·35	...	87½	0·85	...	17 0
0·36	...	90	0·86	...	17 2½
0·37	...	92½	0·87	...	17 5
0·38	...	95	0·88	...	17 7½
0·39	...	97½	0·89	...	17 10
0·40	...	100	0·90	...	18 0
0·41	...	102½	0·91	...	18 2½
0·42	...	105	0·92	...	18 5
0·43	...	107½	0·93	...	18 7½
0·44	...	110	0·94	...	18 10
0·45	...	112½	0·95	...	19 0
0·46	...	115	0·96	...	19 2½
0·47	...	117½	0·97	...	19 5
0·48	...	120	0·98	...	19 7½
0·49	...	122½	0·99	...	19 10
0·50	...	125	1·00	...	20 0

Protect-a-Print leader			
std. 8	0·27	—	0·40
sup. 8	0·27	—	0·40
Reel-Ups	0·20	—	0·30
transfer movie wipes			
1	0·30	—	0·45
2	0·30	—	0·45
Ascon (311 C) †			
suspension	200ml	0·1925	0·07
tablets 20	0·1042	0·035	0·36
Askit (69 Askit)			
powders trade dispenser	30 × 3	0·825	0·285
Asmal (901 Norton) †s1s4A			
(distributors 1545 Vestric)			
tablets 100	0·33	—	—
500	1·32	—	—

the most versatile digitalis glycoside

LANOXIN* DIGOXIN

TABLETS • SOLUTION • INJECTION • PAEDIATRIC ELIXIR



BURROUGHS WELLCOME & CO. (The Wellcome Foundation Ltd.) DARTFORD, KENT.

*Trade Mark

		Trade £:p	Tax £:p	Retail £:p			Trade £:p	Tax £:p	Retail £:p			Trade £:p	Tax £:p	Retail £:p
Aspro (893 Nicholas)														
tablets	8	1.895	0.645	0.07										
	24	(4 dz)	(4 dz)											
		2.575	0.86	0.17										
	60	(2 dz)	(2 dz)											
	120	2.445dz	0.83dz	0.33										
soluble	8	4.14dz	1.40dz	0.56										
	24	0.56dz	0.19dz	0.07½										
		1.335dz	0.455dz	0.18										
Astral (333 Cupal) existing entry														
Astral (333 Cupal)														
air fresheners														
general purpose block														
Junior		—	—	0.05										
Bouquet		—	—	0.08										
Saniflo		—	—	0.17½										
bubble pack blocks														
Apple Blossom, Carnation, Honeysuckle, Lavatory Bowl, Magnolia, Rose Petal, Freesia		—	—	0.10										
Car freshener, Petal Fresh		—	—	0.12										
D/A toilet blocks		—	—	0.12½										
aerosols														
Touch of Spring, Floral Bouquets, Freesia super household, Honeysuckle super household, Apple Blossom, kitchen deodorant		—	—	0.21										
Nice'n Fresh bathroom		—	—	0.31										
Athera (851 MHP)														
tablets	40	1.30dz	0.48dz	0.19½										
	100	2.80dz	1.03dz	0.42½										
	500	10.70dz	3.93dz	1.62½										
Atrixio (1164 55L) existing entry														
Atrixio (1164 55L)														
hand care tin	404	0.87dz	0.454dz	0.14										
	408	1.287dz	0.672dz	0.21										
	426	2.258dz	1.198dz	0.37										
	409	7.549dz	4.001dz	1.21										
tube	406	1.085dz	0.578dz	0.17½										
Aveeno (346 Dales)														
Aveeno (710 Knox)														
Baby Life (1499 BLP)														
baby pants														
Popular	N30	0.53dz	—	0.06½										
ex. large	N35	0.53dz	—	0.06½										
triple pack		1.15dz	—	0.14										
unpacked		0.39dz	—	0.05										
bibs and feeders														
No. 133		0.75dz	—	0.09½										
No. 134		0.86dz	—	0.11										
No. 135		1.05dz	—	0.13										
No. 136		1.25dz	—	0.15½										
No. 137		1.30dz	—	0.16½										
No. 140		2.33dz	—	0.29										
No. 142		1.16dz	—	0.14½										
No. 144		1.68dz	—	0.21										
No. 145		2.11dz	—	0.26										
No. 146		2.04dz	—	0.25½										
No. 148		3.50dz	—	0.44										
Baycaron (542 FBA)														
tablets 25mg	50	1.18	0.43	2.20										
	150	3.35	1.23	6.26										
Becosed (901 Norton) ts4A (distributors 1545 Vestric)														
elixir	500ml	0.55	—	—										
	2l	1.90	—	—										
Bejean Specific (1336 WJ & C) ts4B														
	100ml	0.43	0.16	0.80										
Beltux (243 Cernelle)														
multi-vitamin tablets	30	—	—	0.45										
Betadine (117 BPL)														
Betadine (878 Napp)														
ointment	60g	0.42	—	0.56										
Bi-Citrol (1336 WJ & C)														
granules		0.38	0.14	0.71										
Billesholm (59 Ardente)														
anti-noise ear protection		0.09	—	0.14										
ear defender		2.16	—	2.87½										
Biobalm (851 MHP)	4oz	1.10dz	0.40dz	0.16½										
Bishops (132 AB) existing entry														
Bishops (132 AB)														
caffeine	100g	1.80dz	0.66dz	0.25										
	200g	3.10dz	1.135dz	0.45										
	500g	6.25dz	2.29dz	0.90										
caffeine citrate	100g	1.80dz	0.66dz	0.25										
	200g	3.10dz	1.135dz	0.45										
	500g	6.25dz	2.29dz	0.90										
Carlsbad salts	100g	2.02dz	0.735dz	0.30										
	200g	3.40dz	1.245dz	0.50										
	500g	6.30dz	2.31dz	1.00										
gout Varalettes	36	1.80dz	0.66dz	0.25										
	90	3.90dz	1.43dz	0.62										
lithium citrate	100g	1.80dz	0.66dz	0.25										
	200g	3.10dz	1.135dz	0.45										
	500g	6.25dz	2.29dz	0.90										
magnesia citrate	100g	1.20dz	0.44dz	0.20										
	200g	2.25dz	0.82dz	0.35										
	500g	4.10dz	1.50dz	0.70										
piperazine citrate	100g	2.50dz	0.915dz	0.36										
	200g	3.90dz	1.43dz	0.62										
	500g	6.30dz	2.31dz	1.00										
pipermag for worms														
	10g	0.90dz	0.33dz	0.12										
potash citrate	100g	2.50dz	0.915dz	0.36										
	200g	3.90dz	1.43dz	0.62										
	500g	6.30dz	2.31dz	1.00										
Urobishop	100g	4.10dz	1.50dz	0.60										
Vichy salts	100g	2.02dz	0.735dz	0.30										
	200g	3.40dz	1.245dz	0.50										
	500g	6.30dz	2.31dz	1.00										
Vichy Varalettes	150	2.20dz	0.805dz	0.35										
	500	6.30dz	2.31dz	1.00										
Bisks (1530 Fisons)														
cream crackers		2.27dz	—	0.23½										
Bislumina (824 MCP)														
suspension	200ml	0.32	0.12	0.60										
	500ml	—	—	—										
tablets	50	0.36	0.13	0.67										
Bismuth Terrial (1336 WJ & C)														
	10	1.29	0.47	2.41										
Bismuth Tulasne (1336 WJ & C)														
	10	1.16	0.43	2.17										
Bisolvon (145 B)														
ampoules 4mg/2ml	5	0.50	—	0.75										
Blattanex (96 BA)														
insecticide aerosol		4.80dz	—	0.60										
puffer		1.68dz	—	0.21										
Bleu Marine (Cardin (1131 Shulton))														
eau de toilette	4oz	—	—	3.26										
Body Mist (105 BTD)														
anti-perspirant aerosol														
	4oz	2.25dz	1.24dz	0.35										
	6oz	2.895dz	1.595dz	0.45										
	32cc	1.545dz	0.85dz	0.24										
squeeze pack		—	—	—										
old packs		—	—	—										
Boldine Houde (1336 WJ & C)														
granules	50	0.25	0.09	0.47										
Bronnley (194 Bronnley)														
soap eggs	0107	—	—	0.30										
pre-make up	0523	—	—	0.16										
Brut (446 FI)														
deodorant spray	5412	0.59	0.325	1.30										
old pack		—	—	—										
Buto (128 Biometica)														
hair remover	24g	1.39dz	0.74dz	0.23										
	51g	1.99dz	1.06dz	0.33										
super with D.I.A.		3.41dz	1.82dz	0.55										
Calgon (26 A & W)														
carton	12oz	2.64	—	0.15										
		(2dz)	—	—										
	2½lb	4.20dz	—	0.48										
	7lb	10.86dz	—	1.25										
Calsept (901 Norton) (distributors 1545 Vestric)														
	500ml	0.45	—	—										
	2l	1.63	—	—										
Camyna (145 B) entire entry														

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
maplast (1595 AF) existing entry				D	Dygon (816 Mayborn)				Felsol (181 Felsol)		
maplast (1595 AF)				I	colour & stain remover	0·88dz	—	0·11	powders	12	1·575dz
1st aid bulk packs						1·80dz	—	0·22½		60	6·24dz
assorted gross	0·41	—	—		Dylon (816 Mayborn)					90	0·79
1½ in x ¾ in gross	0·30	—	—		dyes multi-purpose	0·88dz	—	0·11	Femerital (824 MCP)	50	0·50
2½ in x ¾ in gross	0·46	—	—		carpet	3·20dz	—	0·40	tablets		0·75
3 in x ¾ in gross	0·55	—	—		cold-water	0·88dz	—	0·11	Feminax (893 Nicholas) †DDI	12	1·69dz
abinet No 1					liquid	2·60dz	—	0·32½	tablets		0·25
144 dressings	0·50	—	—		wash 'n dye	2·80dz	—	0·35	Ferraemia (1336WJ&C)	60	0·13
ctors 180 dressings	0·80	—	—		Dyspne (1336WJ&C)				tablets	250	0·42
ye occlusion shades					inhal†	10cc	0·51	0·76		500	0·63
elastic	0·35dz	—	—		nebuliser		0·84	1·26		1000	0·94
rigid	0·30dz	—	—		Eau Neuve (Lubin (957 Perl)) existing entry				Ferybar (1091 Rybar)	150ml	2·00dz
atch test dressings 100	1·63	—	—		Eau Neuve (Lubin (957 Perl))				115ml	—	0·31
waterproof occlusive					eau de toilette	309	0·95	1·95	Fibrosine (655 ICC)		1·41dz
dressings ¾ in diameter						310	1·45	2·95	balm		0·52dz
100	0·25	—	—			311	2·20	4·45			0·20
1½ in diameter	0·46	—	—			3100	2·20	4·45	Fields (893 Nicholas)	6	1·60dz
1½ in x 1 in	0·39	—	—			320	1·65	3·30	bath cubes		0·84dz
3 in x 1 in	0·59	—	—			316	0·35	0·69	talcum		1·51dz
3 in x 2 in	0·91	—	—						toilet soap		0·83dz
trapping					Elation (385 DG)				shave stick		0·63dz
1 in x 1 yd	0·47dz	—	—		make-up						0·22dz
1 in x 2½ yd	0·66dz	—	—		blush-on blusher refill	0·38	0·21	0·80	Finalgon (145 B)		0·13
1 in x 5 yd	0·72dz	—	—		eyeshades	0·54	0·295	1·14	(distributors 501 Geigy)	20g	0·05
1 in x 5 yd	1·10dz	—	—		eyeshadow brush-on	0·45	0·25	0·95	ointment		0·24
2 in x 5 yd	1·76dz	—	—		face glosser	0·35	0·195	0·83	Flambeau (466 FI)		0·48
3 in x 5 yd	2·42dz	—	—		mascara brush-on	0·46	0·255	0·99	Cologne spray	1785	0·265
4 in x 5 yd	2·97dz	—	—		refill	0·29	0·16	0·61			1·05
6 in x 5 yd	3·92dz	—	—		nail enamel pearl	0·27	0·15	0·57	Floradix (29 Alfonal)		—
trip dressings					skin glossers	0·67	0·37	1·41	elixir		1·37½
1½ in x 1 yd	1·19dz	—	—		Elvaron (96 BA) existing entry				Floxapen (1393 BRL) TS		1·50
2½ in x 1 yd	1·51dz	—	—		Elvaron (96 BA)				powder for syrup 100ml		—
3 in x 5 yd	1·70dz	—	—		black spot spray	1·92dz	—	0·24	Flushette (430 Eucryl)		0·48dz
accination dressings					Emoform (1341 Willows)				toilet deodoriser		0·06
child's	0·23dz	—	—		medicated toothpaste						—
adult's	0·39dz	—	—			50g	1·61dz	0·59dz	Folex (1091 Rybar)	50	2·50dz
						100g	2·49dz	0·92dz	tablets	500	1·35
inc oxide plaster						230ml	2·70dz	0·99dz	Formocarbine (1336WJ&C)		0·48
1 in x 5 yd	0·86dz	—	—			250ml	—	—	granules naphtholated		0·18
1 in x 5 yd	1·26dz	—	—						or simple		0·90
2 in x 5 yd	2·08dz	—	—		Encynex (1336WJ&C)				Francks Grains de Sante (1336WJ&C)		0·84dz
3 in x 5 yd	2·80dz	—	—		tablets	50	0·21	0·08	Froment (600 JH)	6½oz	0·84dz
1 in x 10 yd	1·26dz	—	—			500	1·79	0·66		14oz	0·84dz
1 in x 10 yd	1·93dz	—	—		Enterospasmyl (1336WJ&C)					28oz	0·265
2 in x 10 yd	3·28dz	—	—		Equatone (301 Coty)				Gabail (1336WJ&C)	200ml	0·25
3 in x 10 yd	4·61dz	—	—		balancing freshener	4oz	0·47	0·2585	elixir †s48	500ml	0·48
ee (542 Griffin)					8oz	0·78	0·429	1·65		11	0·79
aby bottle heater	1·42	0·51	2·40		toner	4oz	0·47	0·2585		21	1·50
abarres (1336 WJ & C)					deep cleansing oil	4oz	0·59	0·3245	formula 2	200ml	0·25
eeching syrup	0·31	0·12	0·58		enriched night treat-	2oz	0·82	0·451	sodium gentisate	60	0·61
aminoph (142 BML)					ment	2oz	0·82	0·451		500	3·70
tablets 1000	3·68	—	—		facial cleansing milk	4oz	0·42	0·231	syrup pertussis †s4B	100ml	0·15
biase (1336 WJ & C)					8oz	0·71	0·3905	1·50		500ml	0·45
tablets 48	0·33	0·12	0·62		foaming cleanser con-	3oz	0·59	0·3245	Gala of London (876 MP)		2·35dz
ley (702 KC)					centrate	2oz	0·66	0·363	eye liqui tints		3·75dz
0 case rate minimum order direct	1·25dz	0·17dz	0·14		moisture equaliser	2oz	0·71	0·3905	mascara liqui lash		3·19dz
kitchen towels					moisture multiplier	2oz	0·71	0·3905	skin bronzer	1GB2	3·19dz
toilet tissues					overnight eye cream		0·59	0·3245	Gamophen (672 Johnson)		0·825
twin-pack roll	1·38	—	0·08½						medicated soap		(2dz)
	(1½dz)	—	—								(2dz)
old pack	—	—	—		Erythroped (2 Abbott) existing entry				Garlodex (851 MHP)	144	4·50dz
nocracin (1490 IAPS) TS					Erythroped (2 Abbott) TS				tablets		1·65dz
tablets 250	0·195	—	—		granules for suspension	100ml	7·00dz	—			0·68½
500	0·38	—	—		to make	100ml	5·00dz	—	Gastrovite (824 MCP)	50	0·24
1000	0·75	—	—		pro infans	100ml	1·13	—	tablets	250	0·98
oth Charge (1113 5 & B)					forte	100ml	—	1·70			—
ea foam bath	5·65dz	2·07dz	0·80		Ethibute (428 Ethigel) †s4B						—
puratif Richefet (1336 WJ & C)					tablets 100mg	250	0·45	—	Gayelord Hauser (759 L & B)		9·05
schiens (1336 WJ & C)						500	0·85	—	juice extractor		3·32
rup hemoglobin	0·90	0·33	1·68			1000	1·50	—	Gelineau (1336WJ&C) †s1		0·51
atrane (1336 WJ & C)						250	0·70	—	dragees	144	0·51
tablets 30	0·30	0·11	0·56			500	1·35	—	Gelozone (851 MHP) 2oz		1·30dz
anin (96 BA) existing entry						1000	2·50	—	Genatropine (1336WJ&C)		—
anin (96 BA)					Eupnine Vernade (1336WJ&C)				Geneserine (1336WJ&C)		—
reen slime remover	1·92dz	—	0·24		100ml	0·29	0·11	0·54	Genoscopolamine (1336WJ&C) †s1		0·45
terex (96 BA) existing entry									granules	60	0·16
terex (96 BA)					Evian-Cachet (1519 SA)				Gerber (200 B & P)		0·59dz
arden insect spray	1·92dz	—	0·24		half bottles	2·56	0·56	0·19½	strained foods	4½oz	0·59dz
rothy Gray (385 DG)					bottles	(1½dz)	(1½dz)	0·28½	Gerivin (1091 Rybar)		2·70dz
lour swirls	0·66	0·365	1·38		Faivres (1336WJ&C)				tonic	150ml	—
ream rouge	0·28	0·155	0·59		cachets	12	0·25	0·09		115ml	—
eyebrow pencil	0·11	0·06	0·26		Falcodyl (901 Norton) †				Goddards (430 Eucryl)		0·78dz
ye make-up remover					(distributors 1545 Vestric)				embrocation		1·215dz
12cc	0·19	0·105	0·38								0·445dz
and cream	0·29	0·16	0·61		Famel (690 Keldon)						1·865dz
pssticks	0·27	0·15	0·57		linctus children's †DDI	100ml	1·89dz	—	white oils cream		—
erfemma handbag spray	0·13	0·07	0·27		inhaler	1·21dz	0·43dz	0·17	Good Boy (1396 ABL)		1·91
ll-on deodorant	0·27	0·15	0·57		syrup †DDI	1·63dz	0·58dz	0·23	choc drops for dogs		(6 dz)
oung and Lovely						2·48dz	0·89dz	0·35			(6 dz)
lipstick	0·19	0·105	0·38			4·26dz	1·52dz	0·60			3·22
polene (218 Calmic)					FDS (1437 ACC)						(4 dz)
eam	55g	1·60dz	—		deodorant aerosol	2500	2·24dz	1·23dz			2·65
za (96 BA)					Fe-cap (824 MCP)						(2 dz)
ug killer	1·80dz	—	0·22½		capsules	30	0·42	—			(2 dz)
anamist (894 Nicholas)					Fe-cap C (824 MCP)						3·46dz
Autohaler (1061 Riker) †s4B					capsules	500	0·38	—			6·90dz
complete	2·10	—	3·15		Fe-cap folic (824 MCP)						2·50
refill	0·85	—	1·28		capsules	2500	16·66	—			(2 dz)
uis (1336 WJ & C)					Fecarb (142 BML)						1·68
ills	30	0·17	0·06		tablets	5000	10·25	—			(2 dz)
omine (1061 Riker)					Feen-a-Mint (133 WL)						2·08dz
psules 300 packs	—	—	—		tablets 24						—
ophet (1061 Riker)											—
psules 300 packs	—	—	—								—
ophet-M (1016 Riker)											—
psules 300 packs	—	—	—								—
psules 300 packs											—
sk (545 Grossmith)											—
ntan oil	100ml	0·63	0·34								—
		(3dz)	(3dz)								—

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
Granose (535 Granose)				Intrait de Marron (1336WJ&C)				movie films (16mm)			
blackcurrant juice	2·25dz	—	0·24	25ml	0·39	0·14	0·73	Kodachrome II			
decaffeinated coffee	2·42dz	—	0·26					50ft spool	1·75	0·665	2·79
4oz	4·61dz	—	0·48	Iodamelis (1336WJ&C)				50ft magazine	2·07	0·825	3·34
1½lb	2·12	—	2·65	Iodhema Native (1336WJ&C)				100ft spool	2·96	1·135	4·69
fruit bran	8oz	1·36dz	0·14	ampoules 2ml	10	0·40	0·75	Kola Astier (1336 WJ & C)			
grape juice	24oz	3·36dz	0·35	solution	50ml	0·32	0·60	dragees	0·25	0·09	0·47
meatless steak	8oz	1·47dz	0·15½	tablets	40	0·32	0·60	granules	0·25	0·09	0·47
peanut butter	6oz	1·10dz	0·11½	Iodine Robin (1336WJ&C)				Koladex (718 LAB)			
peanut crumble	6oz	1·10dz	0·11½	Iodobesin (1336WJ&C)				tablets	24	1·05dz	0·39dz
6lb	1·01	—	1·28	Iso-Autohaler (1061 Riker) †54B				Kwells (893 Nicholas) †			
12oz	1·73dz	—	0·18	complete	1·97	—	2·96	quick	1·53dz	—	0·17
6lb	1·01	—	1·28	refill	0·72	—	1·08	Kwic-bru (535 Granose)			
12oz	1·73dz	—	0·18	Isothionaidine (1336WJ&C)				3oz	1·76dz	—	0·18
6lb	1·01	—	1·28	Isoxyl (1378 Con Phar)				6oz	3·03dz	—	0·31
12oz	1·73dz	—	0·18	Isoxyl (1471 Con Phar)				2½lb	1·60	—	2·00
rolls	12	1·12dz	—	Jackel (1412 Jackel)				Lacteol (1336 WJ & C)			
25	1·65dz	—	0·17	combs aluminium				ampoules	7	0·35	0·13
sea salt	2lb	1·80dz	—	200	0·12	0·045	0·22	tablets	45	0·28	0·10
Granoton (126 Biocos)				pocket	210GF	0·13	0·25	90	0·54	0·20	1·01
large	0·90	—	1·25	medium	225 & 252	—	—	Lady Manhattan (893 Nicholas)			
Grisovin (518 Glaxo) T5				Jean Adaire (1149 Skuse)				Cologne	1oz	3·855dz	2·01dz
tablets 500mg	25	1·13	—	Jean Adaire (545 Grossmith)				hair spray	3·44dz	1·80dz	0·58
100	4·33	—	5·77	curlset	150cc	0·50	0·09	perfume	3·5cc	3·86dz	2·02dz
Grossmith (545 Grossmith)				lacquer sachet refill				talcum	2·26dz	1·18dz	0·38
bath crystals	809	2·45dz	1·31dz	28cc	0·64	0·34	0·04	L'Air du Temps (936 PNR)			
perfumed soaps (3) in				50cc	0·94	0·51	0·06	creme parfum	CB3	—	—
acetate drums								dusting powder	TB2	—	1·85
toilet soap white rose				Jocigores (1336 WJ & C)				perfume	B881	—	4·15
& cucumber	206D	0·75dz	0·27dz	Johnson's (672 Johnson)				de luxe	B831	—	10·00
Grosvenor (547 GPC)				gauze BPC	1yd	0·82dz	—	atomiser	B33	—	9·26
gift packs				lint BPC	1oz	0·835dz	—	soap (3)	B940	—	4·21
cream foam beauty bath	55	2·16dz	0·72dz	Joy-rides (1178 Stafford)				talcum	B340	—	8·41
cream foam gloss				tablets	12	1·36dz	—	toilet water	B51	—	1·33
decanter	56	4·80dz	1·74dz	Kolmine (1336 WJ & C)				atomiser	B7	—	2·15
"London Scene"				Keepaway (1418 Strenol)				atomiser	B5	—	5·40
bath gelee	57	2·16dz	0·78dz	Keepaway (1169 BG5)				airomatique refill	B106	—	2·17
Young Miss Grosvenor				Keflex (413 Lilly)				Lands (1297 WD)	B117	—	2·21
Fantasy 1 lb bag	1	4·20dz	1·98dz	suspension 250mg/5ml				Lands (1418 Strenol)			
1½ lb bag	2	1·02dz	0·54dz	100ml	3·75	—	5·63	liver rich	B175	—	—
Sportsmans soap	68	1·32dz	0·72dz	tablets 500mg	100	35·00	53·25	Lemaire's (1149 Skuse)			
Big Ben Fantasy	90	1·86dz	0·66dz	Kelferon (824 MCP)				brilliantine solid		1·50	0·81
Chinese lantern bath				tablets	100	0·20	0·30	Lemaire's (545 Grossmith)			
delights	92	2·28dz	1·26dz	1000	1·44	—	2·16	eau de Cologne	255cc	1·12dz	0·60dz
Fantasy white opal glass				5000	6·40	—	9·60	eau de lavande	255cc	1·12dz	0·60dz
jar	93	5·04dz	7·76dz	Kelfolate (824 MCP)				Lichensa (1336 WJ & C)			
Gustins Lithines (1336WJ&C)				tablets	100	0·30	0·45	Lifeguard (893 Nicholas)			
Hadensa (1336WJ&C)				1000	2·26	—	3·39	disinfectant	small	0·86dz	—
pile ointment	0·25	0·09	0·47	5000	8·50	—	12·75	large	1·445dz	—	0·10
Hai Karate (1552 UL) London and South-east only				Kelocyanor (1336 WJ & C)				giant	1·985dz	—	0·21
body talcum	2·925dz	1·605dz	0·50	ampoules	4·70	1·72	8·77	1gal	0·725	—	0·90
Halex (1102 Sanitas)				KiKu (446 FI)				Linus (1529 CL)			
toothbrushes				anti-perspirant spray	0·43	0·235	0·95	vitamin C powder	60g	0·45	—
bristle	1·60dz	—	0·20	spray Cologne	2oz	0·52	0·285	Living Hair (1412 Jackel) existing entry			
Noddy	0·90dz	—	0·11	Kit-E-Kat (967 Petfoods)				Living Hair (1412 Jackel)			
nylon	0·935dz	—	0·11½	large	3·18	0·61	0·09½	protein conditioner	0·21	0·115	0·4
Noddy	0·735dz	—	0·09	Kleenex (702 KC)				shampoo	0·18	0·065	0·3
carded	0·935dz	—	0·11	10 case rates minimum order direct				Lixia (893 Nicholas)			
Capri	1·60dz	—	0·20	toilet tissues	1·68	—	0·10	cold relief sachets	5	1·625dz	0·55dz
smokers	1·60dz	—	0·20	twin pack rolls	(1½dz)	—	0·10	L. P. Aerosol (1123 5LL)			
twin	1·40dz	—	0·17½	Kodak (711 Kodak)				pressurised aerosol 10ml	0·65	—	—
junior twin	1·20dz	—	0·15	Instamatic				Lumigerine (1336 WJ & C)			
denture brush	1·70dz	—	0·21	colour outfits				Luna (331 C of C)			
Halina (1136 Silber)				"33"	2·445	1·345	5·01	bubble bath	1·78dz	0·625dz	0·2
cameras still				"133"	3·955	1·95	7·84	Lysanthine (1336 WJ & C)			
500	—	—	19·95	"133"-X	4·015	2·085	8·12	granules	0·36	0·13	0·6
case	—	—	2·47	"233"	5·955	3·05	12·01½	Macleans (105 BTD)			
Happy Baby (545 Grossmith)				"233"-X	6·165	3·27	12·60½	toothpaste freshmint or			
baby powder	400g	2·50	0·89	"333"	12·235	6·485	25·10	fluoride	0·98dz	0·335dz	0·1
Hematofer Robin (1336WJ&C)				"333"-X	12·81	6·775	26·25½	standard	1·395dz	0·475dz	0·1
concentrate 5%	51	5·00	—	"304"	8·00	4·205	16·33	economy	1·96dz	0·67dz	0·2
1gal	—	—	7·50	colour roll films				giant	2·495dz	0·85dz	0·3
Hydroquinidine (1336WJ&C)				Kodacolor-X				regular and spearmint			
tablets	20	0·79	0·29	127; 120; 620	0·27	0·15	0·48	Mademoiselle Ricci (936 PNR)			
Hypon (218 Calmic) †DDI				828	0·245	0·135	0·44	toilet water	E7	—	1·9
tablets 10 × 10	0·64	0·235	0·12	126—12	0·32	0·175	0·57	E6	—	—	3·1
Hypotensive Fraisse (1336WJ&C)				126—20	0·40	0·22	0·71	atomiser	E107	—	2·7
Ia-Pen (1490 IAP5) T5				Ektachrome high speed				refill	E175	—	2·3
tablets 250 mg	250	1·83	—	120	0·44	0·24	0·78	cream perfume	CE3	—	1·6
500	3·55	—	—	Ektachrome-X				soap	SE1	—	1·3
1000	7·00	—	—	127; 120; 620	0·315	0·175	0·56	talcum	TE3	—	1·1
Iford (645 Iford)				126—20	0·50	0·275	0·89	Ma Griffe (1469 PC)			
PQ universal developer	0·215	—	0·32½	Kodachrome II 828—12				Cologne 4oz	8029	—	2·8
Inecto (1028 Rapidol) existing entry				colour miniature film				26oz	8032	—	14·2
Inecto (1028 Rapidol)				Kodacolor-X 135				perfume cream	4804	—	1·5
colour creme	0·26	0·15	0·54	(12 exp)	0·30	0·165	0·53	miparfum 1oz	—	—	3·2
creme hair lightener	0·12	0·07	0·25	(20 exp)	0·365	0·20	0·65	mousse douce	4829	—	1·2
four-in-one †	0·20	0·11	0·41	(36 exp)	0·50	0·275	0·89	perfume	8042	—	2·5
Hair Magic	0·16	0·09	0·33	Ektachrome high speed				atomiser	8079	—	4·0
Hi-lift	0·15	0·09	0·32	120	0·62	0·34	1·10	soap	4851B	—	0·5
Hint of a Tint	0·46dz	0·26dz	0·08	Ektachrome-X 135				toilet perfume	8728	—	2·4
Inecto Rapid †	0·20	0·11	0·41	(20 exp)	0·50	0·275	0·89	8730	—	—	6·3
†	0·50	0·27	1·02	(36 exp)	0·71	0·39	1·26	4848	—	—	2·2
Inectoset	0·54dz	0·30dz	0·09	Kodachrome II				Mannitol (1123 5LL)			
peach nut oil conditioner	1·10dz	0·61dz	0·19	135—20	0·90	0·265	1·36	B.P. 10%	500ml	0·63	—
shampoo	0·72	0·26	0·06	135—36	1·30	0·37	1·96	20%	500ml	0·61	—
bottle	1·66dz	0·61dz	0·26	Kodachrome-X				25%	500ml	0·61	—
shampoo hair colour				135—20	0·90	0·265	1·36	Marathon (98 Beales) existing entry			
remover	0·40	0·22	0·82	135—36	1·30	0·37	1·96				
stain remover	0·40	0·22	0·82	126—20	0·90	0·265	1·36				
				movie films (double 8mm)							
				Kodachrome II							
				25ft spool	1·05	0·37	1·65				
				25ft magazine	1·30	0·485	2·06				
				for Bolex	3·64	1·145	5·56				
				Super 8 cartridge	1·25	0·48	2·00				
				Super 8 double							
				100ft spool	4·49	1·545	7·00				

	Trade £·p	Tax £·p	Retail £·p
in (179 BDH)			
ules plain			
0.5% 10ml x 5	0.83dz	—	—
0.25% 10ml x 5	0.69dz	—	—
of Mayfair (798 Margolis)			
of Mayfair (545 Grossmith)			
powder 85g x 2dz	1.13	0.40	0.09
170g x 2dz	1.65	0.59	0.13
280g x 2dz	2.63	0.94	0.22
cubes (6) 4dz	2.26	1.21	0.10
salts 340g x 2dz	1.42	0.76	0.13
le bath sachets 3dz	0.96	0.34	0.05
orant "24 hour call"			
84cc x 2dz	2.50	1.36	0.21
lacquer			
et refill 50cc x 3dz	0.94	0.51	0.06
ystal clear 50cc x 3dz	0.94	0.51	0.06
psol standard			
84cc x 2dz	1.85	0.99	0.16
ant French			
280cc x 1dz	1.85	0.99	0.32
y dispenser			
56cc x 1dz	0.70	0.38	0.12
cream "avante garde"			
150cc x 2dz	1.85	0.99	0.16
"rose drops"			
48cc x 1dz	0.40	0.21	0.07
poos			
orted sachets			
20cc x 2dz	0.35	0.12	0.03
Tropaz cream, egg			
lemon,			
edicated			
380cc x 2dz	2.13	0.76	0.15
rb 380cc x 2dz	2.37	0.85	0.18
m giant ovals			
340g x 2dz	2.56	1.38	0.23
re (1159 WSHL) existing entry			
ure (1159 WSHL)			
d seaweed concen-			
175ml	1.12dz	—	0.14
500ml	2.40dz	—	0.30
n Moore's (545 Grossmith)			
h hazel jelly 30g	0.54dz	0.29dz	0.10
ax (208 BV) VSO			
ne 250 dose 5	59.93	—	70.50
et (1394 MWC)			
vinegar 13oz	—	—	0.17
1gal	—	—	0.93
1gal	—	—	1.28
13oz	—	—	0.30
1gal	—	—	1.70
1gal	—	—	2.90
ol (675 Jones)†s1			
poison			
ne (208 BV) †s7			
ts 50mg 10	0.10	—	0.15
100	0.66	—	0.99
(893 Nicholas)			
liquid			
1.69dz	0.575dz	0.22	
powder			
1.69dz	0.575dz	0.22	
illine (1377 R & A)			
gloss pearly			
1.50dz	0.784dz	0.25	
ashes			
4.50dz	2.351dz	0.75	
essive			
1.50dz	0.784dz	0.25	
ner cake			
0.90dz	0.47dz	0.15	
ner brush			
1.50dz	0.784dz	0.25	
shadow single			
0.90dz	0.47dz	0.15	
shadow brush			
1.35dz	0.708dz	0.22½	
licator			
0.90dz	0.47dz	0.15	
a (200 B & P)			
oil 16oz	2.17dz	—	0.21½
22oz	2.88dz	—	0.28½
32oz	4.14dz	—	0.41
el (366 Dendron)			
1.50dz	—	0.18	
1.265dz	—	0.15	
illes 10			
ax (894 Nicholas) †s4B			
ts forte 60	0.21	—	0.31
100	—	—	—
ium (115 Benque) existing entry			
ium (115 Benque)			
ment 13g	0.10	—	0.13½
der 500g	1.50	—	—
25g	0.10	—	0.13½
100g	0.25	—	—
ex(518 Glaxo)			
p 200ml	0.135	—	0.19
400ml	0.255	—	0.35½
500ml	—	—	—
r Smiths (11575) Delete existing entry, prices on			
ation to distributor.			
um (1520 IPM)			
erica cream †	—	—	—
mydn (378 Distal)			
en (1176 Squibb)			
ts 1 mg 25	—	—	—
(126 Biocos)			
185g	0.50	—	0.65
340g	0.80	—	1.10
430g	1.10	—	1.50
650g	1.40	—	1.90
t (96 BA)			
repellent			
packs 1.68dz	—	0.21	—
ks (430 Eucryl)			
sols 1.56dz	—	0.19½	—
t polish 1.68dz	—	0.21	—

	Trade £·p	Tax £·p	Retail £·p
Movol (867 Movol) †			
iron mould remover	0.80dz	—	0.10
Mucinum (1336 WJ & C)			
tablets 30	0.28	0.10	0.51
Mulsivin (1091 Rybar)†DDI			
expectorant 150ml	1.50dz	0.55dz	0.24
115ml	—	—	—
Mycolactine (1336 WJ & C) †s7			
tablets 50	0.14	0.05	0.26
250	0.51	0.19	0.96
Myleto (875 MPL)			
(distributors 1282 VB)			
Myocrisin (971 PSMB)			
ampoules 100mg & 200mg			
Mysteclin (1176 Squibb) TS			
capsules 20	0.66	—	0.99
16	—	—	—
tablets 20	0.66	—	0.99
16	—	—	—
Natex (851 MHP)			
tablets 160	4.50dz	1.65dz	0.68½
tisanes 8 sachets	1.20dz	—	0.13½
Natirose Nativelle (1336 WJ & C)†DDI			
dragees 50	0.28	0.10	0.52
Natisidine Nativelle (1336 WJ & C)†s4A			
tablets 20	0.42	0.15	0.79
100	1.85	0.68	3.46
Nativelle Digitaline (1336 WJ & C)†s1			
ampoules 0.2mg x 1ml			
6	0.26	—	0.39
solution 1/1000 10ml	0.36	—	0.54
tablets 0.1mg 40	0.18	—	0.27
200	0.51	—	0.76
1000	2.45	—	3.68
0.25mg 40	0.24	—	0.36
200	0.94	—	1.41
Nativelle Digoxin (1336 WJ & C)†s1			
tablets 0.25mg 1000	1.30	—	1.95
5000	6.17	—	9.25
Nature Girl (849 MML)			
flexible sandals			
low wedge heel	2.14pr	0.29pr	3.49
Natusol (695 TK)			
baby cream 50g	0.11	0.04	0.20
125g	0.23	0.085	0.42
85g	0.11	0.04	0.20
100g	0.06	0.02	0.10
Naxogin (227 Erba)			
tablets 250mg 12	0.65	—	0.98
20	—	—	—
Neo-Cantil (824 MCP) TS			
elixir 100ml	1.08	—	1.62
tablets 50	1.76	—	2.64
Neostol (1336 WJ & C)†s4A			
tablets 100	0.58	—	0.87
Neriol Nativelle (1336 WJ & C)			
Neurinase (1336 WJ & C)†s4A			
tablets 22	0.13	—	0.20
250	1.40	—	2.10
solution	—	—	—
Nevrostenine (1336 WJ & C)			
Nirolax (147 Boots)†			
linctus 125ml	1.40dz	0.51dz	0.23
Nivea (1164 55L) existing entry			
Nivea (1164 55L)			
creme 1612	0.871dz	0.454dz	0.14
368	1.28dz	0.674dz	0.21
1613	1.027dz	0.55dz	0.16½
370a	6.155dz	3.259dz	0.99
1615	2.292dz	1.21dz	0.37½
1616	3.521dz	1.856dz	0.56½
1705	1.175dz	0.619dz	0.19
1706	2.113dz	1.114dz	0.34
1.333dz	0.713dz	0.22½	
2.016dz	1.07dz	0.34	
2.032dz	1.091dz	0.34½	
1.08dz	0.619dz	0.19	
2.114dz	1.114dz	0.34	
1.989dz	1.054dz	0.33½	
2.135dz	1.132dz	0.36	
2.28dz	1.206dz	0.38½	
2.298dz	1.242dz	0.39	
2.486dz	1.338dz	0.42½	
1.218dz	0.646dz	0.19½	
2.153dz	1.141dz	0.34½	
1.299dz	0.465dz	0.19	
1.888dz	0.665dz	0.27½	
0.506dz	0.18dz	0.07	
0.802dz	0.275dz	0.11	
1.498dz	0.784dz	0.24	
2.461dz	1.306dz	0.39½	
2.868dz	1.526dz	0.46	
2.341dz	1.238dz	0.37½	
2.554dz	1.361dz	0.41	
3.746dz	1.953dz	0.59	
1.132dz	0.596dz	0.19	
Norpramine (901 Norton) † s4B			
(distributors 1545 Vestric)			
tablets 1000	3.50	—	—
Norsebad (893 Nicholas)			
bath additive sachet	2.15	0.73	0.11
(3dz)	—	—	—
2.94dz	0.99dz	0.45	
5.74dz	1.95dz	0.88	
Norsed (901 Norton) † s4B			
(distributors 1545 Vestric)			
tablets 100	0.40	—	—
500	1.85	—	—

	Trade £·p	Tax £·p	Retail £·p
Northands (899 JND)			
gloves for men	—	—	0.36
Norvic (902 Norvic) existing entry			
Norvic (902 Norvic)			
electric blankets			
Carnation quilt 60x30	—	—	8.47
60x48	—	—	11.00
60x32	—	—	6.51
60x46	—	—	8.54
Heather Down 50x25	—	—	4.99
50x43	—	—	7.46
Heather quilt 48x24	—	—	5.94
48x44	—	—	8.66
Nulogyl (171 BLL)			
tablets 250mg 12	0.67	0.25	1.25
120	6.25	2.29	11.66½
Nu-Soft (903 NPU)			
kitchen rolls twin			
pack 1.43dz	0.20dz	—	0.17
Nutmeat (535 Granose)			
10oz	1.64dz	—	0.17
16oz	2.18dz	—	0.22½
10oz	1.72dz	—	0.18
Nuttolene (535 Granose)			
10oz	1.64dz	—	0.17
15oz	2.18dz	—	0.22½
3½lb	0.53	—	0.65½
Nystan (1176 Squibb) TS			
oral tablets 28	0.92	—	1.38
12	—	—	—
Odormatik (803 MMP)			
aerosol dispenser	3.40dz	—	0.42½
Odo-Ro-No (256 CPL)			
"Charme" aerosol	1.94dz	1.065dz	0.30
Dri Mist anti-perspirant			
200g 3.54dz	1.95dz	—	0.55
Oestredin (901 Norton) † s4A			
(distributors 1545 Vestric)			
syrup 500ml	0.53	—	—
21	2.10	—	—
100	0.30	—	—
500	1.15	—	—
Old Cottage (545 Grossmith)			
bath cubes (6) 90	1.87dz	1.00dz	0.32
bath dusting powder			
73E 3.75dz	2.01dz	—	0.63
brilliantine solid			
tin 80	1.43dz	0.77dz	0.25
jar 77L	1.48dz	0.79dz	0.26
compressed blossoms			
715 0.50dz	0.27dz	0.09	
91 1.54dz	0.83dz	0.26	
73/1 1.98dz	1.06dz	0.33	
28cc 73/2 2.48dz	1.33dz	0.42	
36cc 73/3 3.19dz	1.71dz	0.55	
125cc 73/5 4.73dz	2.54dz	0.80	
79 1.20dz	0.64dz	0.20	
70/B 3.08dz	1.10dz	0.48	
70½B 5.22dz	1.87dz	0.81	
73F 2.04dz	1.09dz	0.35	
Old Spice (1131 Shulton)			
Trade prices shown are for 1dz.			
Optimax (220 CC)			
drinking chocolate 500g	4.00	—	—
1k 6.00	—	—	—
100 4.00	—	—	—
500 17.50	—	—	—
1000 30.00	—	—	—
Optone (690 Keldon)			
eye drops large	1.77dz	0.63dz	0.25
2.27dz	0.81dz	—	0.32
Optrex (690 Keldon)			
eye lotion small	1.63dz	0.58dz	0.23
large 2.41dz	0.86dz	0.34	
family 4.26dz	1.52dz	0.60	
1.77dz	0.63dz	0.25	
with eye bath small	2.19dz	0.78dz	0.34
6 0.51dz	0.18dz	0.08	
ointment 1.36dz	—	0.17	
baths 0.44dz	0.06dz	0.07	
lens cloth 0.64dz	—	0.08	
ocular syringe 9.20dz	—	1.15	
Orabase (1176 Squibb)			
paste 5g	—	—	—
Orfoids (916 OC)			
capsules (vet.) 100	1.17	0.43	2.00
Orlane (1145 Sirex)			
gel-matin	—	—	2.50
masque transparent	—	—	2.25
rosee demaquillante	—	—	1.80
tube	—	—	—
Ouabaine Arnaud Nativelle (1336 WJ & C)†s1			
ampoules ½mg x 1ml 6	0.26	—	0.39
40	0.36	—	0.54
200	1.40	—	2.10

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
Palfium (824 MCP) †SIDD				Pollitabs (243 Cernelle)					talcum powder		
ampoules 5mg	10	0.56	—	tablets	30	—	0.30	I	4911	—	1.1
100	5.00	—	7.50	500	—	—	3.30		toilet perfume	9730	8.0
10mg	10	0.66	—	1000	—	—	5.85		atomiser	9025	2.5
100	5.88	—	8.82	Polymur (126 Biocos)	1.50	—	2.00	D	Rose's (1109 Schweppes)	—	—
tablets 5mg	25	0.44	—	tin 650g	—	—	—		marmalade sugar free	—	—
100	1.48	—	2.22	Polysilane (1336 WJ & C)	—	—	—		Royal Sweden (1412 Jackel) existing entry	—	—
Palmolive (280 CP)				Pommade Midy (1336 WJ & C)	0.35	0.13	0.66		Royal Sweden (1412 Jackel)	—	—
shave cream lime									hair brushes ladies	15111	0.21
Pan (1164 S5L)				Ponderax (1123 SLL)					15505	0.37	0.075
shampoo	480	2.779dz	0.984dz	Delete retail prices					1890; 1986; 1987; 15244;	0.56	0.205
481	4.547dz	1.625dz	0.67	Proteiset (1412 Jackel)	0.19	0.105	0.39		15431	0.67	0.245
Panbiline (1336 WJ & C)				styling lotion	—	—	—		15461; 1988	1.29	0.48
pills	50	0.28	1.10	0.51	Prothiaden (324 Crookes) †S4B	1.57	—		15471; 15472; 15473	1.75	0.64
Panda (1155 S & N)				capsules 25mg	100	—	—		501; 503	2.10	0.765
nursery wool				600	9.03	—	—		507	—	—
rolls	1.30dz	—	0.15	Proveinase Midy (1336 WJ & C)					hair brushes men's	2059	0.56
balls (150)	1.30dz	—	0.15	Prunagar (1336 WJ & C) †	0.15	0.06	0.29		2045	0.80	0.295
pleated (8ft)	0.65dz	—	0.07	tablets	50	—	—		Rozalex (1480 Izal) existing entry	—	—
Panets (690 Keldon)				Q.A. (430 Eucryl)					Rozalex (1480 Izal)	—	—
tablets	50	2.70dz	—	tablets	100	0.915dz	0.335dz	0.16	barrier cream No. 1	45g	1.75dz
Papier Poudre (935 Papier) existing entry				Quinicardine Naitville (1336 WJ & C)	20	0.68	0.25	1.27	tube perfumed	260g	1.90dz
Papier Poudre (935 Papier)				tablets					tin unperfumed	45g	1.75dz
books	0.70dz	0.385dz	0.13	Racumin (96 BA)					No. 8 tube perfumed	45g	1.85dz
pomanders No. 3	3.90dz	2.145dz	0.68	mouse bait	1.20dz	—	0.15		lanolin skin cream tube	45g	—
No. 4	4.50dz	2.475dz	0.78	rat bait	2.40dz	—	0.30		Rybar (1091 Rybar)		
sachets lavender	0.90dz	0.495dz	0.16	box	3.60dz	—	0.45		diabetic linctus †DDI	150ml	3.00dz
J	1.00dz	0.55dz	0.19	carrypack	0.52	—	0.80		115ml	60ml	0.88dz
M	0.95dz	0.525dz	0.18	Radox (893 Nicholas)					2oz	—	—
T	1.65dz	0.91dz	0.30	bath salts Bouquet,	1.235dz	0.63dz	0.19		inhaler valves	—	0.30dz
12	0.90dz	0.495dz	0.16	Pine, Cologne	1.89dz	0.96dz	0.29		Sanizal (1480 Izal) †	0.99dz	—
pot pourri 5	1.00dz	0.55dz	0.19	Rainette (331 C of C)					disinfectant	—	0.1
14; 15; 24	1.70dz	0.935dz	0.33	hair lacquer refill					Sarakan (70 AHF)		
4; 7; 8				sachet	30cc	0.21dz	0.113dz	0.03	toothpaste	—	0.2
Parador (430 Eucryl)				talcum	120g	1.37dz	0.725dz	0.22	Satura (385 DG)	170cc	0.54
air-freshener block	0.48dz	—	0.06	Rautrax (1176 Squibb)					cleaning lotion	30cc	0.31
floral disinfectant	1.16dz	—	0.14	tablets	25	—	—		cleansing cream	55cc	0.54
Paralgin (901 Norton) †DDI				Ravina (1369 RW) existing entry					freshener	30cc	0.38
(distributors 1545 Vetric)				Ravina (1369 RW)					moisture cream	55cc	0.67
tablets	100	0.45	—	Beedi Bands					Sausalatas (535 Granose)	10oz	1.69dz
500	2.10	—	—	elasticated, wooden beads					15oz	2.22dz	—
Partner for Men (1551 PR)				med. 3 row 274	1.13dz	0.41dz	0.17		Saviand (535 Granose)	10oz	1.64dz
after shave lotion	6703	—	1.08	small 3 row 276	1.60dz	0.59dz	0.25		16oz	2.18dz	—
eau de Cologne				large 3 row 277	1.45dz	0.53dz	0.22		Savlon (649 ICI)		
atomiser 6693	—	—	3.44	small 5 row 278	1.60dz	0.59dz	0.25		hospital concentrate	5l	2.50
Penicillin-V-Lilly (413 Lilly)				Alice band, wooden beads	5 row 424	4.00dz	0.55dz	0.55	1 gal	—	—
Pulvules 125mg 1000				crochet band					Saxin (208 BW)		
Perma-Sharp (958 P5) existing entry				Chennille 400	3.00dz	—	0.37		tablets	100	0.06
Perma-Sharp (585 HS)				Lurex 401	4.40dz	—	0.55		200	0.10	—
razor blades				hair plaits	320	2.20dz	0.30dz	0.30	300	0.14	—
dispenser	(5)	1.00	0.37	pony tail holder	256	0.80dz	0.29dz	0.12	500	0.22	—
	(20 pkts)	(20 pkts)	0.17	string tie head bands	312	1.85dz	0.25dz	0.25	5000	1.84	2.70
Perutz (1136 Silber)				velvet fashion bow					24ml	0.16	0.2
colour negative film				on curl clip, small 521	1.45dz	0.20dz	0.20		Scentinel (889 NH)		
126	12exp	—	0.51	on comb, med. 533	2.20dz	0.30dz	0.30		aerosol air freshener	1.80dz	—
135	20exp	—	0.61	large 537	2.95dz	0.40dz	0.40		fly spray	1.80dz	—
Petal (153 BSC)				velvet fluff fashion bow					moth proofer	1.80dz	—
25 case rates minimum order	direct			on comb, large 540	3.30dz	0.45dz	0.45		bouquet air freshener	0.80dz	—
kitchen towels	1.63	0.22	0.10	Raywarp (1033 Raywarp)					channel block B	0.40dz	—
Pevidine (117 BPL)				bath hats					giant	0.60dz	—
surgical scrub				Froth Cap	—	—	0.51		flower air freshener	1.00dz	0.14dz
500ml	1.08	—	—	hairnets	—	—	—		air freshener fittings	1.00dz	—
5l	5.00	—	—	B.I.I	—	—	0.03		No. 1 refill	1.60dz	0.11dz
elbow tap outfit	2.20	—	—	N.I.5	—	—	0.03		No. 3 mike	0.80dz	—
dispensing pump	0.41	—	—	N.I.	—	—	0.03		refill	0.80dz	0.06dz
Phazyme (1178 Stafford)				headliners					No. 5 minor	0.40dz	—
tablets	100	9.90dz	3.63dz	Bouffant cap	—	—	0.35		deodorisers and cleaners	—	—
Philipa (1149 Skuse)				rainwear	—	—	—		Swish model, suction	0.80dz	0.06dz
Philipa (545 Grossmith)				rain hood plain	—	—	0.30		hook	0.80dz	0.06dz
hair lacquer sachet 50cc	0.94	0.51	0.06	printed	—	—	0.40		hook	0.40dz	—
	(3 dz)	(3 dz)		slumber nets	—	—	0.06		model's 5 and T refills	0.80dz	—
refills	28cc	0.64	0.34	Lullabye	—	—	0.04		Flush-kleen	0.80dz	—
	(3 dz)	(3 dz)	0.04	515	—	—	0.04		universal toilet block	0.40dz	—
lacquer remover				R.6	—	—	0.06		Schoum (1336 WJ & C)		
shampoo	52cc	1.27	0.68	R.B.C. (1091 Rybar) †					solution	60cc	0.33
	(3 dz)	(3 dz)	0.07	cream	25g	1.38dz	0.51dz	0.21	Sebaveen (346 Dales)		
Philips (977 PE)				500g	0.97	0.36	—		Sebaveen (710 Knox)	4oz	7.05dz
Philishave shavers				Rectopaniline (1336 WJ & C)					shampoo	—	2.58dz
3 de luxe	HPI122	7.07	2.53	suppositories	10	0.45	0.17	0.84	Seconal (413 Lilly)		
special	HPI129	6.21	2.20	Remington (1044 R)					sodium tablets 100mg 5000		
standard	HPI123	5.03	1.80	toiletries					Secret of the Sea (385 DG)		
compact	HPI124	4.37	1.59	after shave lotion	—	—	0.43		Fashion Touch	29cc	0.58
rechargeable	HPI133	11.80	4.22	powder stick	—	—	0.43		Secto (333 Cupal) existing entry		
car shaver	HPI126	5.03	1.80	pre-shave	—	—	0.38		Secto (333 Cupal)		
old models		—	—	shaver saver	—	—	—		aerosols		
Phul Nana (545 Grossmith)				Rhino Lacteol (1336 WJ & C)					biting insect repellent	—	0.31
perfume	5cc	1.59dz	0.85dz	snuff	0.33	0.12	0.61		pop size	—	—
Phytogran (126 Biocos)				Riddosan (1059 Riddell)					greenfly & aphid	—	0.27
capsules	50	0.70	—	oil	30g	0.20	0.07	0.34	spray	—	—
100	1.30	—	2.00	Rimactane (262 CIBA) †S							
Piptal (824 MCP)				capsules 150mg	100	15.27	—	22.90			
tablets 5mg	50	0.58	—	300mg	100	30.54	—	45.81			
500	5.14	—	7.71	Rissol-Nut (535 Granose)							
Piptalin (824 MCP)				16oz	2.42dz	—	0.25				
elixir	100ml	0.54	—	Robe d'un Soir (1469 PC)							
Plantoids (430 Eucryl)				bath oil	4943	—	—	3.37			
large		1.52dz	—	Cologne	9029	—	—	3.76			
Polaroid (989 Polaroid)				9030	—	—	—	5.74			
cameras Land		—	—	spray	9022	—	—	3.53			
Colorpack	80	—	—	dusting powder	4910	—	—	2.38			
Colorpack II	—	—	—	4904	—	—	—	1.89			
Colorpack III	—	—	—	9042	—	—	—	3.37			
carrying case	380	—	—	9044	—	—	—	3.76			
	390	—	—	9040	—	—	—	2.87			
film type	87	—	—	atomiser	9075	—	—	4.19			
	88	—	—								

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
thproof house-	—	—	0.24	men's	1.44dz	—	0.18	Tabloid (208 BW)	—	—	—
ld size	—	—	—	546	1.52dz	—	0.19	aspirin 300mg	25	0.04	0.07
erfast fly killer	—	—	0.24	569	2.56dz	—	0.32	100	0.10	0.04	0.19
per size	—	—	0.44	2339M	2.80dz	—	0.35	cascara sagrada 125mg	25	0.04	0.07
ant size	—	—	0.21	2521M	3.04dz	—	0.38	100	0.10	0.04	0.19
fly killer super	—	—	—	1879	3.60dz	—	0.45	300mg	25	0.06	0.11
icide powder	—	—	0.14	163; 927; 879M	4.24dz	—	0.53	100	0.20	0.07	0.37
tic puffer 4½oz	—	—	0.14	3417	4.80dz	—	0.60	phenacetin compound 25	100	0.06	0.02
killer 4½oz	—	—	—	990	5.20dz	—	0.65	100	0.14	0.05	0.26
Secto Vap	—	—	0.16	1301	6.40dz	—	0.80	17.5g	0.06	0.02	0.11
300cc	—	—	0.22	1275	6.80dz	—	0.85	Tannafax (208 BW)	—	—	—
16oz	—	—	0.35	1301M	6.96dz	—	0.87	Teak (1131 Shulton)	—	—	—
32oz	—	—	1.10	895	7.20dz	—	0.90	after shave 6000	—	—	1.42
128oz	—	—	0.14	2106; 2107	7.60dz	—	0.95	Cologne 6011	—	—	1.08
emulsion	—	—	0.67	2200	8.40dz	—	1.05	6010	—	—	1.59
lantern	—	—	—	436	10.00dz	—	1.25	deodorant aerosol	—	—	—
GI (333 Cupal)	—	—	—	5033; 5427	14.40dz	—	1.80	6047	—	—	0.96
and garden	—	—	0.19	370	1.60dz	—	0.20	mini Teak 6031	—	—	0.38
der 7oz	—	—	0.27	ladies'/men's	1.84dz	—	0.23	soap I 6031	—	—	0.47
ertip dispenser	—	—	0.14	133	2.00dz	—	0.25	6021	—	—	0.78
pellets 8oz	—	—	—	956	2.48dz	—	0.31	Terpalin (901 Norton) †	—	—	—
k (901 Norton)	—	—	—	819; 655	2.80dz	—	0.35	(distributors 1545 Vestric)	—	—	—
tributors 1545 Vestric)	—	—	—	276	2.88dz	—	0.36	500ml	0.68	—	—
n No. 1 454g	0.60	—	—	700; 3252M	3.60dz	—	0.45	2l	2.60	—	—
m No. 2 454g	0.75	—	—	3004M	4.40dz	—	0.55	Tetmosol (649 ICI)	—	—	—
n (208 BW) †54B	—	—	—	928	6.40dz	—	0.80	soap 5% tablets	0.70dz	—	0.09
ension adult	—	—	—	1630	6.80dz	—	0.85	Tetralysal (227 Erba) T5	—	—	—
100ml	1.13	—	1.70	1265	8.00dz	—	1.00	capsules 150mg	16	0.33	0.50
ace (1121 Searle) †s4B	—	—	—	299	9.20dz	—	1.15	100	1.95	—	2.93
ules 3mg/ml 50	6.80	—	10.20	2568; 2572	10.00dz	—	1.25	1000	17.50	—	25.63
(1164 55L) existing entry	—	—	—	7080	1.12dz	—	0.14	Theonar (824 MCP)	—	—	—
a (1164 55L)	—	—	—	915; 2076; 5031; 5248;	1.88dz	—	1.36	tablets	50	1.32	1.98
ty cream	2.658dz	1.412dz	0.44½	7056	13.20dz	—	1.65	Theophylline Bruneau (1336 WJ & C)	12	0.51	0.95
50g	3.729dz	1.976dz	0.62½	teenage	14.00dz	—	1.75	suppositories adult	6	0.34	0.63
85g	5.807dz	3.087dz	0.97½	664	12.88dz	—	1.61	infants	6	0.34	0.63
time lotion	3.129dz	1.668dz	0.52½	Sunglasses, polarised	14.00dz	—	1.75	with butobarb †s4A	12	0.51	0.95
27cc	5.219dz	2.780dz	0.87½	ladies'	10.96dz	—	1.37	infants	6	0.34	0.63
56cc	—	—	—	809P	11.20dz	—	1.40	Thermos (1226 Thermos)	—	—	—
icci (936 PNR)	—	—	—	862P	12.00dz	—	1.50	vacuum flasks	25	—	0.57
sol deodorant	—	—	—	2512P	12.80dz	—	1.60	25Q	25	—	0.99
G204	—	—	1.13	men's	14.00dz	—	1.75	25½	—	—	0.52
shave GA6	—	—	1.52	96P	15.36dz	—	1.92	2525	—	—	0.85
I 5GII	—	—	0.53	3106P; 2604P; 897P	15.6dz	—	1.95	26	—	—	0.49
3 5GI	—	—	1.49	1436P	17.19P	—	2.45	105; 106; 226; 246	—	—	—
y Cologne GIII	—	—	1.47	365P	10.00dz	—	1.25	cups 25½; 26	—	—	0.08
at water	—	—	—	1719P	10.96dz	—	1.37	vacuum jugs	71	—	1.32
miser refill	—	—	—	785P	11.20dz	—	1.40	67/1; 67/2	—	—	1.69
G117	—	—	2.02	786P; 826P	12.00dz	—	1.50	jug stoppers adjustable	71	—	0.13
kender SPGI	—	—	0.88	2104P	12.80dz	—	1.60	71Q	—	—	0.15
ette (1385 GOC)	—	—	—	811P	14.00dz	—	1.75	26	—	—	0.03
lasses	—	—	—	1265P; 1275P	16.00dz	—	2.00	neck rings	26	—	0.18
; 628	—	—	3.90	3107P	existing entry, prices on	—	—	Thicken Hair (1412 Jackel)	2.70	1.485	—
; 656	—	—	4.10	19P	Sophistique (11575) Delete	—	—	(2½dz)	(2½dz)	—	—
; 673	—	—	4.30	application to distributor.	Southalls (1164 55L)	—	—	Thiodacaine Midy (1336 WJ & C)	4	0.97	1.81
; 627; 631	—	—	4.40	baby pants	—	—	—	ampoules 20ml	4	0.97	1.81
; 662	—	—	4.50	pastel softies	1.325dz	—	0.15	Thioderazine Midy (1336 WJ & C)	—	—	—
rin (117 BPL) T5	—	—	5.40	Spasmocarbine (1336 WJ & C)	0.48	0.18	0.90	ampoules with BI	5ml x 6	0.65	1.21
ets 250 mg 100	2.15	—	6.00	granules	—	—	—	5ml x 5	50cc	0.91	1.70
lier (Cardin (1131 Shulton))	—	—	—	Spray Net (597 HCL)	1.83dz	1.01dz	0.28½	drops	—	0.54	1.02
de toilette 2oz	—	—	2.38	(distributors 430 Eucryl)	—	—	—	perlingual tablets	—	—	—
ume ½oz	—	—	3.26	dial standard	—	—	—	Thompson's (992 P & C)	—	—	—
(1152 5K)	—	—	—	Stal-Kosal (1336 WJ & C)	—	—	—	slippery elm food	—	—	—
etic chocolate	1.27	0.28	0.08½	Stecsolin (1176 Squibb)	—	—	—	malted or unmalted 6oz	1.70dz	—	0.17½
flavours assorted	1.02dz	0.225dz	0.14	tablets	500	—	—	Tidman's (1235 Tidman)	—	—	—
unt jelly	0.79dz	—	0.09	Sugaree (1375 SACL)	—	—	—	sea salt bath	1.64dz	0.60dz	0.23
ars	1.98	—	0.11	Demerara	—	—	0.12½	14lb	2.65dz	0.97dz	0.37½
fax (208 BW) 17.5g	0.08	0.03	0.15	white granulated	5.75	—	0.15	56lb	6.30dz	2.31dz	0.89
Dew (596 HR)	—	—	—	coffee crystals	3.85	—	0.10	1cwt	1.88	0.69	3.03½
our-lift	—	—	—	Sulphamezathine (649 ICI) †s4B	4.80	—	—	12oz	3.36	1.23	5.33½
al lotion	—	—	1.00	oral suspension	4.80	—	—	1½lb	1.73dz	—	0.19
ra (167 Braun)	—	—	—	150ml	0.24	—	0.36	Tigress (446 FI)	—	—	—
lasses	—	—	—	1l	0.98	—	1.47	Cologne spray	1785	0.48	0.265
ldren's	—	—	—	100g	0.50	—	0.75	Tineafax (208 BW)	—	—	—
1/2	0.40dz	—	0.05	500g	2.06	—	3.09	ointment	25g	0.10	0.04
76/7	0.64dz	—	0.08	100	0.35	—	0.53	Topgrade (126 Biocos)	—	—	—
78	0.80dz	—	0.10	500	1.10	—	1.65	chocolate bars	145g	0.15	0.20
l	1.00dz	—	0.12½	1000	2.15	—	3.23	drink	15g	0.36	0.48
7/118	1.12dz	—	0.14	2500	10.45	—	15.73	Topilar (1584 Syntex) T5	—	—	—
9	1.20dz	—	0.15	ampoules 1g/3ml	2.10	—	3.15	ointment	30g	0.30	0.45
5	1.52dz	—	0.19	3g/9ml	50	1.75dz	0.64dz	15g	0.585	—	0.87½
on	—	—	—	10	200	5.95dz	2.18dz	100g	1.50	—	2.25
7; 138; 139; 140	1.84dz	—	0.23	Sunnybisk (535 Granose)	—	—	—	500g	6.25	—	—
7; 238; 239; 240	2.40dz	—	0.30	biscuits	1.28dz	—	0.13	Topina (337 Curtis) existing entry	—	—	—
8; 439; 440	3.44dz	—	0.43	1.73dz	—	—	0.18	Topina (337 Curtis)	—	—	—
ies'	—	—	—	0.33	0.12	0.62	—	pine essence	110cc	1.20dz	0.66dz
l	1.76dz	—	0.22	Sure (509 Gibbs)	—	—	—	220cc	1.80dz	0.99dz	0.40
9	2.00dz	—	0.25	anti-perspirant aerosol	2.28dz	1.255dz	0.36	550cc	4.00dz	2.20dz	0.70
4	2.24dz	—	0.28	handy size	1.10dz	0.58dz	0.18	1100cc	7.60dz	4.18dz	1.30
10 M	2.40dz	—	0.30	Swan Lake (893 Nicholas)	—	—	—	2200cc	1.20	0.66	2.50
0; 921	2.80dz	—	0.35	bath cubes (6)	—	—	—	4500cc	2.00	1.10	4.25
l	3.20dz	—	0.40	Swiss-Cup (535 Granose)	—	—	—	Topnote (11575) Delete existing entry, prices on appli-	—	—	—
0	4.00dz	—	0.50	coffee substitute	1.93dz	—	0.20½	cation to distributor.	—	—	—
81	5.20dz	—	0.65	1½oz	1.65	—	2.06	Toptan (11575) Delete existing entry, prices on application	—	—	—
4; 1180B; 1215B	6.96dz	—	0.87	2l	—	—	—	to distributor.	—	—	—
01; 210D	8.00dz	—	1.00	Syrup Pertussis (1336 WJ & C) †s4B	—	—	—	Tranazine (208 BW)	—	—	—
10	9.20dz	—	1.15	100ml	0.15	0.06	0.29	tablets 0.2 mg	10	0.10	0.15
6; 922	10.00dz	—	1.25	500ml	0.45	0.16	0.84	Tricalcine (1336 WJ & C)	—	—	—
77	10.80dz	—	1.35	25	0.08	0.03	0.15	Trinitrine Cafeine (1336 WJ & C) †s7	60	0.21	0.08
9; 380	14.00dz	—	1.75	100	0.20	0.07	0.37	Trinitrine Papaverine (1336 WJ & C) †s1	60	0.34	0.64

	Trade £·p	Tax £·p	Retail £·p	
Trugel (893 Nicholas)				
hair dressing tube	1·435dz	0·73dz	0·24	
economy size	2·29dz	1·17dz	0·37	
Tuamine sulphate (413 Lilly)				D
Tugon (96 BA)				
ant killer	1·44dz	—	0·18	
old pack	—	—	—	D
Tulle Gras Lumiere (1336 WJ & C)				
compress 10×10cm 10	0·45	—	0·68	
Tussifans (901 Norton) †				
(distributors 1545 Vestric)				
500ml	0·38	—	—	
2l	1·32	—	—	
Uraseptine (1336 WJ & C)				
granules 80g	0·31	0·11	0·58	
Vacco (1265 Vacco) existing entry				D
Vacco (1265 Vacco)				I
vacuum flasks				
de luxe VLP	—	—	0·55	
master minor VMSH	—	—	0·46	
standard VMS	—	—	0·49	
major VMSD	—	—	0·77	
family VMSQ	—	—	0·83	
best buy minor VBBH	—	—	0·45	
standard VBB	—	—	0·47	
major VBBB	—	—	0·75	
family VBBQ	—	—	0·80	
tea flask				
standard TF2	—	—	0·62	
family TFQ	—	—	0·97	
refills				
master minor RM	—	—	0·30	
master and tea flask				
standard RS	—	—	0·30	
major RG	—	—	0·50	
family RF	—	—	0·50	
cups and lids				
VBBH & VMSH	—	—	0·07	
16oz, 27oz & 36oz				
except VLP	—	—	0·09	
VLP	—	—	0·07	
stoppers 8oz & 16oz	—	—	0·07	
27oz & 36oz	—	—	0·09	
jar JS	—	—	2·53	
refill JR	—	—	1·43	
jug tea/coffee QJ	—	—	1·34	
Vacormist (331 C of C)				I
vapour spray	2·40	0·804dz	0·35	
Vapona (1155 S & N) existing entry				D
Vapona (1155 S & N)				I
fly killer strip	7·50dz	—	0·85	
moth killer strip	2·64dz	—	0·30	
Vaporole (208 BW)				D
Vegetex (851 MHP)				
tablets 160	4·50dz	1·65dz	0·68½	
Vetaplasma Langlebert (1336 WJ & C)				D
Vetiver (1469 PC)				I
aftershave 3129	—	—	1·89	
atomiser 3125	—	—	1·61	
deodorant aerosol 3526	—	—	0·99	
eau de Vetiver 3728	—	—	1·76	
3729	—	—	2·76	
3730	—	—	4·50	
atomiser 3025	—	—	1·94	
talcum 4311	—	—	0·94	
Vichy-Celestins (1519 SA)				
splits	2·20	0·49	0·14	
(2dz)	(2dz)			
half bottles	3·07	0·68	0·19½	
(2dz)	(2dz)			
bottles	2·24dz	0·50dz	0·28½	
Vichy-Grand-Grille (1519 SA)				
bottles	2·24dz	0·50dz	0·28½	
Vichy Hopital (1519 SA)				
bottles	2·24dz	0·50dz	0·28½	
Vick (1055 RM)				
lipwick	1·21dz	0·44dz	0·17	
Vittel Grande (1519 SA)				
half bottles	3·07	0·68	0·19½	
(2dz)	(2dz)			
bottles	2·24dz	0·50dz	0·28½	
Vittel Hepar (1519 SA)				
bottles	2·24dz	0·50dz	0·28½	
Wella (1318 Wella)				
hair spray for greasy hair 148g	0·24	0·13	0·49	I
balsam	—	—	—	D
glanz	—	—	—	D
Wellcome (208 BW)				
diphtheria antitoxin				
2000	0·24	—	0·36	
10,000	0·64	—	0·96	
20,000	1·24	—	1·86	
40,000	2·36	—	3·54	
60,000	3·34	—	5·01	
gas-gangrene antitoxin				
mixed ampoule	2·80	—	4·20	
White Fire (545 Grossmith)				
bath cubes (6)	1·93dz	1·03dz	0·33	
bath dusting powder 606	4·07dz	2·18dz	0·70	

	Trade £·p	Tax £·p	Retail £·p	
beauty soap (3)	604	2·97dz	1·06dz	0·46
bottle bath oil	610	2·75dz	0·98dz	0·43
Cologne stick	615	2·09dz	1·12dz	0·36
cream perfume	616	3·52dz	1·89dz	0·60
deodorant roll-on	619	2·04dz	1·09dz	0·35
eau de toilette	603	3·08dz	1·65dz	0·52
hand lotion	612	2·09dz	1·12dz	0·36
perfume 3cc	600	2·48dz	1·33dz	0·42
6cc	601	4·74dz	2·54dz	0·80
12cc	602	9·00dz	4·82dz	1·50
talcum	608	2·25dz	1·21dz	0·39
Wiberg (994 P & M)				
pine essence	8801	1·98dz	1·09dz	0·33
	8802	3·30dz	1·815dz	0·56
	8803	5·40dz	2·97dz	0·90
	8804	10·80dz	5·94dz	1·80
	8805	20·40dz	11·22dz	3·40
	8806	34·80dz	19·14dz	5·80
Wild Fern (1355 Yardley)				
talcum		0·167	0·09	0·34½
Woodhue (446 FI)				
Cologne spray	1785	0·48	0·265	1·05
Xytox (96 BA)				I
spot weeder		2·00dz	—	0·25
XZ (957 Perl)				I
hair nutrient		9·50dz	5·225dz	1·60
Yardley (1355 Yardley)				
eye make-up				
Soul Set shadows	0·158	0·09	0·33	
palettes	0·308	0·165	0·64	
Yeast Pac (944 P & M) existing entry				D
Yeast Pac (944 P & M)				I
acne treatment sachet	0·62dz	0·225dz	0·08½	
beauty mask sachet	0·64dz	0·35dz	0·10	
ready mixed sachet	0·71dz	0·39dz	0·11	
tube	2·36dz	1·30dz	0·37	
medicated tube	1·65dz	0·61dz	0·25	
Zal (1480 Izal)				
pine fresh dustbin powder				
1½lb	1·48	—	0·11	
(1½dz)				

	Trade £·p	Tax £·p	Retail £·p	
2nd Debut (366 Dendron)				A
CEF 600				
small	3·64dz	1·90dz	0·59	
medium	6·10dz	3·19dz	0·99	
1200				
small	4·56dz	2·38dz	0·74	
medium	7·39dz	3·86dz	1·20	
large	12·26dz	6·41dz	1·99	
Actomol (649 ICI)				D
capsules 5mg	25	—	—	
Albamycin (1263 Upjohn) TS				
capsules 250mg	16	1·72	—	•
100	9·00	—	—	
tablets				D
Alkadonna-P (228 Carlton) †				A
tablets				
60	0·20	0·075	—	
dp 500	1·43	—	—	
dp 1000	2·65	—	—	
Alphosyl (1178 Stafford)				I
lotion				
225ml	10·55dz	3·865dz	1·61½	
250ml	—	—	—	D
Aquamox (746 Lederle) †				A
tablets 50mg	100	2·25	—	3·38
Atlas (1233 Thorn)				A
Flashcube (I)	—	—	0·23	
Magicube (I)	—	—	0·29	
Miniflash AG1B (I)	—	—	0·05	
Truflash 1B (I)	—	—	0·05	
photographic lamps P1/I	0·15	—	—	
P1/2	0·39	—	—	
P1/6	0·77	—	—	
P1/8	2·92	1·04	—	
P1/9	3·03	—	—	
P1/11	4·51	—	—	
P1/12	3·52	—	—	
P1/13	2·53	—	—	
P1/15	4·02	—	—	
P2/1	1·10	—	—	
P2/4	0·94	—	—	
P2/5	0·94	—	—	
P2/6	3·03	—	—	
P2/7	5·01	—	—	
P2/8	4·51	—	—	
P2/10	4·95	—	—	
P2/12	5·01	—	—	
Aurora (243 Cernelle)				•
baby foods				
cereal with chocolate,				
cereal with honey 7oz	2·475	—	0·16½	
(1½dz)				
cereal with fruit,				
cereal with rusks & orange 7oz	3·90	—	0·26	
(1½dz)				
Ayrton (78 AS & Co)				
malt extract				
1lb	2·00dz	—	0·25	A
2lb	3·74dz	—	0·44	I
7lb	0·89	—	—	
with c.l.o.				
1lb	2·08	—	0·26	A
2lb	3·86	—	0·47	I
7lb	0·99	—	—	
Solazzi sticks				
250g	0·40	—	—	
500g	0·70	—	—	
1kg	1·38	—	—	
1lb & 2lb	—	—	—	D

AMENDMENTS TO KEY TO SUPPL

189 BT=British Tissues Ltd., Brougham Road, Worthing 38201.	
220 CC=Cambrian Chemicals Ltd, Beddington Road, Croydon CRO 4XB. 01-689 0681.	
317 CS=Crete Simon (Distributors) Ltd, 7 Lauderdale Road, London, W9 1LU. 01-288	
428 Ethigel=Ethigel Laboratories Ltd., 2 Crown Norwood, S.E.19. 01-670 0828.	
448 Farleys=Farley's Infant Food Ltd., Torr Plymouth. 0752 77621.	
545 Grossmith=J. Grossmith Ltd, 54 Neasden London, NW10 2UL.	
585 HS=Hayman Sales Ltd, 120 Cornwall London, S.E.1. 01-928 9321.	
596 HR=Helena Rubenstein Ltd. 31 Davies S London, W.1. 01-499 7428.	
614 Hoechst=Hoechst Pharmaceuticals Ltd., House, Salisbury Road, Hounslow, Middlesex. 7712.	
867 Movol=Movol Products Ltd., 1 Seaford Lytham St. Annes, Lancs. Lytham 6310.	
916 OC=Orford Company, P.O. Box 1 Colds Berwickshire, Coldstream 2113.	
1089 RPD=R.P. Drugs Ltd., Units 75/77, Barkston H Domestic Street, Leeds LS11 9RT. 0532-41400.	
1169 BGS=Brian G. Spencer Ltd., 18 Mere Green Four Oaks, Sutton Coldfield, Warwicks. 021-308	
1187 SR=Steeda-Raywarp, Newcastle House, Boulevard, Nottingham NG7 1HY. 060-24625.	
1375 SACL=Slimming Aid Co Ltd, 7 Greenlaw Ga New Malden, Surrey. 01-942 2987.	
1385 GOC=Grafton Optical Co Ltd, 1 Wc Street, London, E.C.2. 01-628 5841.	
1471 Con Phar=Continental Pharma Ltd, 169 R Street, London, W1R 8HE. 01-734 7495.	
1529 CL=Chatfield Laboratories, 345 Goswell London, E.C.1. 01-370 4664.	
1555 PAP=Pan-American Pharmaceuticals Ross House, Burges Road, London, E.6. 01-472 283	

THIS WEEK'S CHANGES

Bear Brand (1449 R & CFD)				
tub honey 8oz	1·80dz	—	0·	
Benzac (1335Wigglesworth) †				
tablets 15	0·88dz	0·32dz	0·	
Bilson's (125 TJB) existing entry				
Bilson's (125 TJB)				
nerve food 8oz	2·16dz	—	0·	
16oz	3·87dz	—	0·	
1oz	6·57dz	—	0·	
2oz	1·98dz	—	0·	
Bonzone (333 Cupal) †				
travel sickness				
tablets 20	1·28dz	—	0·	
Camay (1010 P & G)				
soap toilet	3·00	1·07	0·	
(6dz)	(6dz)			
bath	3·10	1·11	0·	
(4dz)	(4dz)			
Camcolit (221 Camden)				
tablets 250mg 100	3·90dz	—	0·4	
1000	2·10	—	2·8	
Candol (1335Wigglesworth)				
cold sore salve	0·90dz	0·33dz	0·1	
C.B.'s (1335Wigglesworth)				
coltsfoot bronchials	0·65dz	0·24dz	0·1	
	1·35dz	0·49dz	0·2	
Clearasil (1055 RM)				
cream skin tinted	2·12dz	0·78dz	0·3	
Clinic (509 Gibbs)				
shampoo sachet	0·23dz	0·085dz	0·0	
family	1·97dz	0·72dz	0·2	
Congreves (1534 Fennings)				
balsamic elixir 150ml	3·66dz	1·34dz	0·5	
Coopermatic (295 CM & R)				
aerosol refill flykiller	1·255	—	1·6	
Coopers (295 CM & R) existing entry				
Coopers (295 CM & R)				
aerosols				
flykiller perfumed	—	—	0·1	
super	—	—	0·2	
large	—	—	0·4	
ant. killer	—	—	0·2	
de-icer	—	—	0·1	
Fresh-aire floral,				
bouquet	—	—	0·1	
nocturne	—	—	0·3	
garden spray	—	—	0·2	
mothproof	—	—	0·2	
spray starch	—	—	0·1	
crawling insect killer	—	—	0·4	
window cleaner	—	—	0·1	
Pynol disinfectant 1 gal	0·465	—	0·5	
5gal	1·715	—	2·75	
Safe insect powder				
puffer	1·20dz	—	0·15	
worm capsules small	0·585dz	0·22dz	0·09	</

	Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p		Trade £·p	Tax £·p	Retail £·p
ing kit	7·20	—	9·00	French Almond (1070 Windsor) existing entry				D	hair brushes men's		
disinfectant 1 gal	1·095	—	1·37	French Almond (1070 Windsor)				I	classic "oval" design		
and worm drench 5 gal	4·00	—	5·00	anti perspirant spray					MN11	3·56pr	1·27pr 6·61
100 dose	0·56	0·20	0·95	130g	2·22dz	1·19dz	0·42		M51	1·54pr	0·55pr 2·86
450 dose	1·31	0·47	2·22	bath oil 55ml	3·97dz	2·13dz	0·75		M52	4·53pr	1·61pr 8·40
900 dose	2·44	0·87	4·12	bubble bath 145ml	4·50dz	1·61dz	0·75		M54	4·53pr	1·61pr 8·40
4,500 dose	9·375	3·35	15·85	creme perfume 15g	5·29dz	2·84dz	1·00		MH521	26·95pr	9·59pr 50·01
drencher	10·40	—	13·00	dusting powder 120g	5·72dz	3·07dz	1·08		M526	3·16pr	1·12pr 5·86
1 gal	2·505	—	3·13	hair spray 175g	3·18dz	1·71dz	0·60				
2 gal	11·80	—	14·75	hand cream 163g	2·75dz	1·47dz	0·52		nail brushes "Crown"		
ay aerosol	0·56	—	0·75	milk bath 113g	5·22dz	1·87dz	0·87		NP11	0·21	0·07 0·39
ot aerosol	0·525	—	0·70	perfume small 6ml	4·23dz	2·27dz	0·80		NH80	1·19	0·42 2·20
and mange liquid 1 gal	0·30	0·11	0·51	large 14ml	7·94dz	4·26dz	1·50		NH81	1·62	0·58 3·01
powder	2·60	—	3·25	spray mist 7·5g	5·56dz	2·98dz	1·05		NH82	2·15	0·76 3·99
ot fly spray 1pt	0·14	—	0·21	skin perfume 25ml	4·23dz	2·27dz	0·80		NH83	2·70	0·96 5·01
ling fluid 1 gal	0·37	—	0·55	soap (2) 3oz	2·40dz	0·86dz	0·40		NH84	3·40	1·21 6·31
orm remedy 12 dose	3·305	—	4·13	splash Cologne 170ml	7·94dz	4·26dz	1·50		NH85	3·96	1·41 7·35
100 dose	0·40	—	0·53	spray Cologne 50g	4·76dz	2·55dz	0·90		NP15	0·10	0·04 0·19
plus	0·625	—	0·83	talc puffer 113g	2·75dz	1·47dz	0·52		NHWI	1·21	0·43 2·25
ch gun	1·125	—	1·50	shaker 85g	2·01dz	1·08dz	0·38		N81	0·60	0·21 1·11
orm aerosol	1·125	—	1·50	travel trio	5·29dz	2·84dz	1·00		N85	1·89	0·67 3·50
drencher	1·125	—	1·50	velvet smooth 150g	4·23dz	2·27dz	0·80		N86	1·62	0·58 3·01
dip 2gal	1·875	—	2·50	Fresh'n Dainty (506 Gerhardt)				C	N9	0·21	0·07 0·37
dip 1 gal	3·305	—	4·13	deodorant liquid 100cc	2·10dz	1·10dz	0·35		V4	2·49	0·89 4·62
le fly powder 1lb	15·40	—	19·25	regular spray 70g	2·28dz	1·19dz	0·38		V5	3·40	1·21 6·31
id 1 gal	0·68	—	0·90	fleur de lis spray 50g	1·86dz	0·97dz	0·30		V7	5·09	1·81 9·45
edin (366 Dendron)	3·79	—	5·05	talcum powder 1·38dz	0·72dz	0·23			V8	5·66	2·01 10·50
2	2·31dz	1·21dz	0·37½	tissues (6)	0·90dz	0·47dz	0·14		C23	2·26	0·80 4·19
(333 Cupal)	2·31dz	1·21dz	0·37½	economy pack (24)	2·58dz	1·35dz	0·40		W20	0·66	0·23 1·22
cream 4oz	1·08dz	0·36dz	0·16½	Fynnon (104 8P)					W23	2·26	0·80 4·19
uthated magnesia 2oz	0·71dz	0·23dz	0·11	spa bath salts	1·155dz	0·585dz	0·18	C	C21	1·55	0·55 2·88
aid cream	1·20dz	—	0·15	Gale's (1449 R & CFD)				A	C20	0·66	0·23 1·22
hoea mixture 4oz	1·29dz	0·43dz	0·20½	honey set and clear 1lb	1·20dz	—	0·12		K52	3·17	1·13 5·88
y antiseptic cream	1·15dz	—	0·14	1lb	1·98dz	—	0·20		K512	1·01	0·36 1·88
t bite cream†	1·23dz	—	0·15	Glinteel (1335 Wigglesworth)					K528	2·12	0·75 3·93
solvent	0·72dz	0·24dz	0·11	pastilles	0·90dz	0·33dz	0·14	A	K529	0·49	0·17 0·91
c (1070 Windsor)	2815	2·27dz	0·81dz 0·36	shampoo	0·85dz	0·31dz	0·14	D	K530	0·94	0·33 1·74
d	2811	1·13dz	0·40dz 0·18	Glybron (1297 WD)				I			
ated shampoo	2835	1·13dz	0·40dz 0·18	Glybron (228 Carlton) †DDI	112ml	1·50dz	0·55dz 0·23		toothbrushes		
070 Windsor)	2810	0·69dz	0·25dz 0·11	220ml	2·60dz	0·95dz	0·40		"Smokers"	1·77dz	— 0·22
nd (333 Cupal)	2510	0·69dz	0·25dz 0·11	Gnome (520 Gnome) existing entry				D	"Harley Street" ex. hard	1·67dz	— 0·21
powder	1·43dz	—	0·16½	Gnome (520 Gnome)				I	"Junior"	0·67dz	— 0·08
(887 New Era)	2·83dz	1·04dz	0·44	projectors					Ledermycin (746 Lederle) TS		
ts (509 Gibbs)	1·235dz	0·455dz	0·18	Alphax Major 721	—	—	49·40		drops 10ml	0·25	— 0·38
ng stick	0·79dz	0·29dz	0·11	Classic 741	—	—	55·96	A	Lederplex (746 Lederle)		
cream brushless	1·40dz	0·515dz	0·20	Insta 762	—	—	16·91		capsules 100	0·85	— 1·28
tube	1·40dz	0·515dz	0·20	Insta Classic I.Q. 765	—	—	18·21		liquid 100ml	0·35	— 0·53
jar	1·40dz	0·515dz	0·20	Mini 763	—	—	21·71		Lemken (1335 Wigglesworth)		
lather tube	1·40dz	0·515dz	0·20	Mini Classic I.Q. 766	—	—	18·21		hot lemon drink		
giant	1·035dz	0·745dz	0·29	Supreme '300'	—	—	21·71		sachets (6)	1·33dz	0·48dz 0·20
foam aerosol				auto	—	—	27·94		100ml	1·30dz	0·48dz 0·20½
ocin (2 Abbott)				de luxe	—	—	38·37	D	Loxon (295 CM & R) existing entry		
ension 60ml				Supreme I.Q.	—	—	42·88	I	Loxon (295 CM & R)		
complexion	3·00	1·07	0·06½	auto	—	—	35·15		liquid (vet.)	1qt	2·815 — 3·75
bath	3·10	1·11	0·10	de luxe	—	—	44·76		1gal	12·75	— 17·00
family	1·94	0·69	0·12½	'300' auto with R/F	—	—	48·46		6	9·30	— 12·40
437 ACC)	2·50	—	—	de luxe	—	—	47·04		7lb	6·56	— 8·75
orant aerosol 40g	1·81dz	1·00dz	0·30	I.Q. auto with R/F	—	—	50·74		Lusty's (781 Lusty)		
asic" creme bath	2·74dz	1·38dz	0·43	de luxe	—	—	3·95		celery tea 4½oz	4·50dz	— 0·50
l (228 Carlton)	0·36	—	—	screens 30×30 799	—	—	4·19		digestive tablets 150	2·50dz	0·915dz 0·38
220ml	2·37	—	—	30×30 796	—	—	5·25		garlic perles 30	1·15dz	0·421dz 0·18
21	0·53	—	—	40×40 797	—	—	7·41		96	3·30dz	1·21dz 0·50
250	1·75	—	—	50×50 798	—	—			192	6·10dz	2·235dz 0·95
1000				Goulds (1335 Wigglesworth)					1000	2·20	0·805 4·10
l-G (228 Carlton)	0·37	—	—	antiseptic baby foam	142g	2·20dz	0·28½	A	150	2·50dz	0·915dz 0·38
21	2·43	—	—	baby powder					herbal hair tonic 110cc	1·35dz	0·745dz 0·23
60	0·19	—	—	Grasshopper (1418 Strenol)					skin cream tube	1·30dz	0·715dz 0·22
250	0·67	—	—	Grasshopper (1169 BG5)					tablets special 150	2·50dz	0·915dz 0·38
1000	2·50	—	—	ointment 25g	0·08	0·03	0·14		kelp powder blue 4oz	1·40dz	— 0·18
o (333 Cupal)	1·41dz	—	0·20	Haloxil (295 CM & R)					malts tablets 250	3·00dz	— 0·38
Mandets (746 Lederle)	0·35	—	0·53	liquid drench (vet.) 1gal	14·25	—	19·00		capsules 24	1·40dz	— 0·18
100	4·00	—	6·00	Harmony (412 Elida)					84	3·85dz	— 0·48
ine (655 ICC)	1·41dz	0·52dz	0·20	hair colour tube	1·305dz	0·72dz	0·22	A	300	1·40dz	— 0·18
n (746 Lederle)	0·35	—	0·53	Jaslyn (1070 Windsor)	1·19dz	0·43dz	0·18	A	lemon hand cream tube	1·30dz	0·715dz 0·22
se (1335 Wigglesworth)	0·90dz	0·33dz	0·15	mammoth ovals					menthol cones	0·60dz	— 0·08
er (774 LR)	1·50dz	—	—	Kent (693 Kent)					nerve tablets 150	2·50dz	0·915dz 0·38
n (208 BW)	2·835	—	4·25	bath brushes					pilewort suppositories	2·25dz	0·82dz 0·31
er				FW1	2·15	0·76	3·99		raspberry tea	1·20dz	0·442dz 0·18
				FW7	1·28	0·46	2·38		seaweed bath	1·90dz	0·995dz 0·28
				FHW2	4·17	1·48	7·74		seaweed tablets 150	2·50dz	0·915dz 0·38
				FHW4	4·17	1·48	7·74		seaweed and celery	2·50dz	0·915dz 0·38
				FP7	1·62	0·58	3·01		tablets 150	2·50dz	0·915dz 0·38
				FP6	0·60	0·21	1·11		sleep inducing tablets 150	2·50dz	0·915dz 0·38
				FD3	1·28	0·46	2·38		slippery elm tablets 25	0·60dz	— 0·08
				FHD1	1·70	0·60	3·15		McKintol (1335 Wigglesworth)		
				complexion brushes					dandruff lotion 4oz	1·25dz	0·69dz 0·21
				Bloom of Youth BPI	0·48	0·17	0·89		Mafu (506 Gerhardt)		
				hair brushes ladies	0·57	0·20	1·05		insecticide strip 10	0·29	— 0·40
				classic "oval" design					40	0·61	— 0·85
				LC4	2·43	0·86	4·51		Mammiject (1169 BG5)		
				L57	2·15	0·76	3·99		injection (vet.)	1·02	— 1·60
				LH55	4·53	1·61	8·41		Marathon (98 Beales) existing entry		
				LH521	13·20	4·69	24·49		Marathon (98 Beales)		
				pneumatic rubber type					one-way nappies (2 in bag)		
				LC17	1·35	0·48	2·51		standard	2·28dz	— 0·38
				LC6	1·89	0·67	3·51		large	2·58dz	— 0·43
				whalebone pattern					Medicaire (295 CM & R) existing entry		
				"Radial"					Medicaire (295 CM & R)		
				LH57	4·24	1·51	7·87		Mimospray (1413 P & 5)		
				LC7	1·82	0·65	3·38		(distributors 649 ICI)		
				LC16	1·06	0·38	1·97		aerosol unperfumed	1·61dz	0·59dz 0·25
				LC20	0·63	0·22	1·17		Nail Bite (333 Cupal)		
				LH51	2·43	0·86	4·51		lotion	1·03dz	0·34dz 0·14
				LP20	1·73	0·62	3·21		Nulon (1038 R & C)		
				Cosby "Allure"					hand cream large	1·78dz	0·96dz 0·28
				de luxe	2·01	0·71	3·73		Nutriline (509 Gibbs)	1·725dz	0·95dz 0·27½
				popular	0·80	0·28	1·48				
				debutante refill	0·27	0·10	0·51				
				perfume	0·05	0·03	0·10				

	Trade £·p	Tax £·p	Retail £·p	
Nymph (1163 Souplex)				A
razor	1·57dz	0·58dz	0·27	
blades (5)	0·48dz	0·175dz	0·09	
Opas (1335 Wigglesworth)				A
tablets 66	1·08dz	0·40dz	0·18	
Original Brown Windsor (1070 Windsor)				A
soap toilet	1·11dz	0·40dz	0·18	
bath	1·77dz	0·63dz	0·29	
Panaleve (1336 Wigglesworth)				A
tablets 25	0·88dz	—	0·17	
Pantene (261 Christy)				C
oily or non-oily	2·63dz	1·445dz	0·45	
Pears (509 Gibbs)				A
baby powder	1·10dz	0·405dz	0·16	
soap	0·635dz	0·235dz	0·08	
transparent soap toilet	0·59dz	0·215dz	0·07½	
bath	0·94dz	0·345dz	0·12	
Pedrian (1335 Wigglesworth)				I
foot salve	0·90dz	0·33dz	0·15	
Per-de-Co (261 Christy)				C
large	1·60dz	—	0·20	
Perform (366 Dendron)				A
eight-day hair set	2·59dz	1·35dz	0·42	
	4·25dz	2·22dz	0·69	
Phillips (978 PYP)				•
fish foods aquatabs	1·05dz	0·23dz	0·15	
iron tonic tablets 100	1·70dz	—	0·19	C
tonic yeast tablets 600	5·04dz	—	0·56	
Phyldrox (228 Carlton)†s4A				A
tablets enteric coated 40	0·17	—	—	
dp250	0·77	—	—	
plain	0·17	—	—	
dp250	0·77	—	—	
dp500	1·37	—	—	
Pinaud (984 Pinaud)				C
Trade prices shown are for 1dz				
Pin-up (412 Elida)				A
home perm end-curl	2·385dz	1·31dz	0·40	
full-head	3·665dz	2·015dz	0·62	
Pirisol (333 Cupal)				A
junior soluble aspirin	0·785dz	0·26dz	0·12	
Pulvex (295 CM & R)				A
2oz	0·64dz	—	0·08	
Quick Action (1297 WD)				D
Quick Action (1169 BG5)				I
cough remedy	0·10	0·04	0·19	
Rayglo (333 Cupal)				A
toothache tincture †	0·72dz	0·24dz	0·11	
Rinoxin (506 Gerhardt)				C
readimix 71b	0·80	—	1·20	
Robinsons (1449 R & CFD)				A
barley waters 25½oz	1·72dz	0·31dz	0·19½	
high protein cereal 4oz	1·15dz	—	0·12	
triple pack 6oz	1·15dz	—	0·12	
whole fruit drinks 25½oz	1·58dz	0·285dz	0·18½	
Ruby (1418 Strenol)				D
Ruby (1169 BG5)				I
wormer for dogs	0·15	0·05	0·26	
for puppies	0·155	0·05	0·26	
for horses	0·38	—	0·50	
yeast tablets (vet.)	0·23	—	0·30	
Saccol (1335 Wigglesworth)				I
tablets 200	0·88dz	—	0·11	
Saf-T-Coil (774 LR)				A
intra-uterine device	1·25	—	—	
Scorvite (1335 Wigglesworth)				A
tablets 14	1·30dz	—	0·18	

	Trade £·p	Tax £·p	Retail £·p	
Sea Witch (412 Elida)				A
hair colorant	2·15dz	1·185dz	0·36	
Sebbix (1530 Fisons)				C
cream shampoo tube	1·25dz	0·46dz	0·19	
Sepichlor (1335 Wigglesworth) †				A
lozenges 20	0·90dz	—	0·12½	
Shield (509 Gibbs)				A
anti-perspirant standard	2·28dz	1·255dz	0·36	
large	2·915dz	1·605dz	0·46	
Shine (412 Elida)				A
hair conditioner aerosol	2·585dz	1·42dz	0·42	
Skeetide (333 Cupal)				A
insect repellent ½oz	0·94dz	0·31dz	0·16½	
Sunsilk (412 Elida)				A
shampoos bottle	1·225dz	0·45dz	0·17½	
magnum	1·83dz	0·67dz	0·26½	
hair spray standard	1·88dz	1·035dz	0·30	
large	2·545dz	1·40dz	0·41	
ex. large	3·84dz	2·11dz	0·62	
Sure (509 Gibbs)				A
anti-perspirant aerosol	2·915dz	1·605dz	0·46	
large				
Syl (769 LH)				C
cream 120g	0·25	—	0·37½	
Tarband (1127 Seton)				C
(distributors 93 BJ)				
zinc paste and coal tar	2·04dz	—	0·25	
bandage				
Tardrox (228 Carlton)				A
cream 30g	0·14	—	—	
Tremovax (208 BW)				D
vaccine (vet.) 50ml	—	—	—	
Twink (412 Elida)				A
Curler tweeny	1·25dz	0·69dz	0·21	
end curl	1·98dz	1·090dz	0·33	
full head	2·92dz	1·605dz	0·49	
Roller tweeny	1·25dz	0·69dz	0·21	
standard	1·98dz	1·090dz	0·33	
Tyzanol (969 Pfizer)				D
spray pack				
Ulceal (896 NL)				D
16ml	0·26	0·10	0·49	
Veldt (1297 WD)				D
Veldt (1169 BG5)				
cold cream	0·09	0·05	0·18	
Vitasac (1335 Wigglesworth)				A
1 lb	3·00dz	—	0·37	
Wate-on (366 Dendron)				A
emulsion regular 16oz	8·34dz	—	0·99	
tablets regular 96	8·34dz	—	0·99	
Wella (1318 Wella)				•
hair spray 75g	0·18	0·10	0·37	
150g	0·28	0·155	0·57	
250g	0·38	0·21	0·78	
320g	0·43	0·235	0·89	
450g	0·58	0·32	1·19	
old packs				D
Windsor (1070 Windsor) existing entry				D
Windsor (1070 Windsor)				I
Pink Piccolo talc 1088	0·95dz	0·51dz	0·17	
soap lemons 4 N41	2·51dz	0·90dz	0·40	
Yaxa (366 Dendron)				
super dry aerosol	4·23dz	1·47dz	0·62½	
unperfumed				

AMENDMENTS TO KEY TO SUPPL
799 MP = Marshall's Pharmaceuticals Ltd.,
 House, Burges Road, London, E.6. 0-1472 2830.

Stop press

Aproten (227 Erba)				
diabetic products				
crispbread 265g	0·49	—	0·	
semolena 200g	0·20	—	0·	
Bonomint (1037 Reckitt)				
6	0·48dz	0·168dz	0·	
16	0·99dz	0·343dz	0·	
Brooklax (1037 Reckitt)				
6	0·48dz	0·168dz	0·	
18	0·99dz	0·343dz	0·	
Codis (1037 Reckitt) †DDI				
tablets 8	0·80dz	0·268dz	0·1	
20	1·43dz	0·479dz	0·2	
48	2·89dz	0·972dz	0·4	
Disprin (1037 Reckitt)				
tablets 8	0·46dz	0·15dz	0·0	
26	1·26dz	0·425dz	0·1	
36	1·54dz	0·518dz	0·2	
50	1·83dz	0·611dz	0·2	
100	3·10dz	1·047dz	0·4	
junior 20	0·64dz	0·218dz	0·0	
48	0·93dz	0·311dz	0·1	
Floret (1037 Reckitt)				
standard	1·63dz	—	0·1	
Gamophen (672 Johnson)				
medicated soap	1·00	0·367	0·0	
	(2dz)	(2dz)		
Harpic (1037 Reckitt)				
lavatory cleanser				
small	0·92dz	—	0·1	
large	1·44dz	—	0·1	
super	1·18dz	—	0·1	
	1·55dz	—	0·1	
Hayphryn (1599Winthrop)				
spray	1·60dz	—	0·2	
Pyrex (1508 Jobling)				
baby set	0·71	0·06	1·12	
feeding bottle 4oz	0·10	—	0·15	
8oz	0·12	—	0·16	
wide mouth 8oz	0·17	—	0·25	
measuring jug ½pt	0·235	0·03	0·38	
1pt	0·31	0·04	0·50	
Senokot (1037 Reckitt)				
tablets 50	1·50dz	—	0·18	
100	2·61dz	—	0·31	
Steradent (1037 Reckitt)				
powder				
small	0·85dz	0·29dz	0·12	
medium	1·30dz	0·432dz	0·18	
economy	1·88dz	0·629dz	0·26	
tablets 17	0·93dz	0·315dz	0·13	
26	1·30dz	0·432dz	0·18	
Sterafix (1037 Reckitt)				
small	1·26dz	—	0·14	
large	1·98dz	—	0·22	
Vigel (1280 Vigel)				
tablets 20	0·165	0·06	0·29	
40	0·30	0·11	0·53	
120	0·845	0·31	1·48	

Therapeutic—pharmacological index

The following products to be added under the classifications stated

- 3(d) Feravol
- Feravol F
- Feravol G
- 5(a) Catapres
- 5(c) Baycaron
- 11(c) Erythromycin
- Erythroped forte
- 11(c) Tetracyclines with other compounds
- Siltetrin
- 11(h) Nulogyl
- 13(e) Optimax
- 15(c) Duo-Autohaler
- 15(c) Iso-Autohaler
- 17(h) Topilar

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PROFIT	TYPICAL CASE OFFER ORDERS	COST	FREE PACKS	BONUS VALUE	TOTAL PROFIT (inc. discount)
60%	20 cases (12 size 1 & 8 size 2)	£97.68	64	£10.24	£58.00
55%	15 cases (9 size 1 & 6 size 2)	£75.42	48	£7.68	£41.34
50%	10 cases (6 size 1 & 4 size 2)	£51.72	32	£5.12	£26.12
46%	5 cases (3 size 1 & 2 size 2)	£26.52	16	£2.56	£12.40
41%	3 cases (2 size 1 & 1 size 2)	£16.50	8	£1.28	£6.80

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All the patient needs to do is open the cover, close his lips tightly round the mouthpiece and breathe in through the mouth. The dose is automatically released at the beginning of the inhalation and carried into the lungs. A click assures the patient that the unit has operated.



The patient no longer has to co-ordinate pressing a vial and inhaling to be sure of an effective dose. Consequently *Autohaler* simplifies the task of instructing patients in correct technique.



Iso-Autonaler and *Duo-Autohaler* are supplied as complete units for which replacement cartridges are available. The replacement cartridge comprises a mouthpiece and vial together.



Each cartridge contains 400 doses. Replacing it is a simple matter of opening the cover, pushing the blue retaining latch all the way back, and pulling out the mouthpiece and vial. The new cartridge is locked in position by sliding the blue retaining latch fully across.



Full instructions for use are supplied with each pack.

Iso-Autohaler contains a suspension of Isoprenaline Sulphate B.P. 4 mg./ml. and delivers to the patient 0.08 mg in each dose.

Duo-Autohaler contains a suspension of isoprenaline hydrochloride 8 mg./ml. and phenylephrine bitartrate 12 mg./ml. and delivers to the patient 0.16 mg. isoprenaline hydrochloride and 0.24 mg. phenylephrine bitartrate in each dose. Prices to pharmacy:

Iso-Autohaler, complete unit £1.97, replacement cartridge £0.72;

Duo-Autohaler, complete unit £2.10, replacement cartridge £0.85.

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Autohaler

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COMMENT COMMENT COMMENT COMMENT COMMENT

Conference anticipated

The first British Pharmaceutical Conference to be organised by the Pharmaceutical Society, as opposed to the Conference Executive, is very much the "mixture as before" — a fact that will please many regular conference-goers. Of course, Conference planning starts a long time ahead of the event, and the Society has had little opportunity to carry through any programme of major reform.

Nevertheless, the chairman is gone, and with him his address at the opening session, and in its stead we have a lecture by the chairman of the newly formed science group. We understand this is not necessarily a precedent for future Conferences, but with the Conference in Glasgow, and the head of Strathclyde's pharmacy school, Professor Elworthy, in the group's chair, the choice was natural — and one that is likely to set a high standard for future years. Another lecture that is bound to be worth hearing is that by Lord Ritchie-Calder. Although described as "a journalist and author," he has made great contributions to the world of medicine through his writings, and books such as "The Life Savers" have told the public just how much effort goes into the development of new drugs.

Health centres

The topic of health centres finds a rightful place among the professional sessions — the research by Mr D. H. Maddock reported in this issue, p 354, will provide valuable preliminary reading. And the opportunity for some tough talking comes with the hospital pharmacy — industry confrontation (we only hope enough industrial pharmacists and other executives take part to make the discussion meaningful). Once again, however, we must decry the failure of the programme to permit "scientists" to take part in either of the professional sessions—a failure that may be particularly crucial in the industry session.

The choice of subject for the symposium, "The practical significance of drug interactions," is difficult to understand in view of the almost identical topic last year, but perhaps the reasoning will become clear when the names of speakers are announced. But whatever the topics, the Conference is likely to be enjoyed by all those partici-

pating — it is a week that can safely be "highly recommended" in advance.

A real investment

There is something very satisfying about being able to identify a tablet or capsule, particularly in the emergency situations which so often arise. Even those who handle tablets daily can sometimes find the commoner brands evading identification—hence the value of a guide to assist in this complicated process.

The *Chemist & Druggist* produced its first, pictorial, guide in 1956, at a time when hundreds of indistinguishable white tablets contained a plethora of drugs. But it was the beginning of the identification revolution. Colouring became more common and the marking of tablets and capsules also increased.

Later the practice of reproducing a colour print of each coloured tablet in guides proved impracticable. Accordingly, the 1971 CHEMIST AND DRUGGIST TABLET AND CAPSULE IDENTIFICATION GUIDE follows the method adopted in the last edition in 1966, namely, that of elimination using features such as colour, shape, marking, diameter, etc.—but several new refinements are incorporated.

The text has been extended to cover more than 2,500 products, made by some 250 manufacturers. Discontinued tablets and capsules, which may still need to be identified on occasion, are included.

The colour classification system employs for the first time plastic colour mounts to achieve ideal colour reproduction. The number of colours has been reduced to facilitate the matching process by cutting out, as far as is possible, marginal differences that were difficult to resolve.

The extension of the code chart, which now contains more than 400 marks, enables more white tablets than ever before to be identified. Measurements are given in the metric system.

This reference guide, now with a substantial cover, has a place in every dispensary, surgery, hospital and laboratory. With all identification features logically set out and fully cross-referenced, the Guide is an acquisition that will repay its £5 purchase price many times over.

BOOKS

Poisons and T.S.A. Guide, 10th edition, *Pharmaceutical Press*, 17 Bloomsbury Square, London, WC1. 8¼ x 5¼ in. Pp 303. £0.90.

The new edition of the guide incorporates the changes in the law relating to poisons, Dangerous Drugs and Therapeutic Substances that have occurred since February 1968 when the previous edition was published. It includes the Poisons List and Rules 1970 and is up to date to December of that year.

The arrangement of the guide is as be-

fore. New material has been added on the supply of zinc phosphide, of oral contraceptives and on the supply of Dangerous Drugs to addicts. The extended Poisons and TSA List now contains about 7,000 entries.

Pharmacognosy. Edward P. Claus, Yarro E. Tyler and Lynn R. Brady. *Lea & Febiger*, Philadelphia, USA; distributed in Great Britain by *Henry Kimpton*, 205 Great Portland Street, London W1. 10¼ x 7¼ in. Price £7.90.

The previous edition of this work, which appeared five years ago, has been thoroughly revised in this the sixth edition. The system of monograph presentation has been retained, but the contents of the monographs have been revised, sometimes

extensively, to bring them up to date. The appendix on powdered drugs and its key for the identification on powdered drugs which appeared in the last issue has been dropped. The chapters on enzymes and proteins have been combined in a single chapter which includes data on L-dopa. An additional plate to the two of the previous edition is one of the topical *Cannabis sativa*. Additionally there are 213 illustrations.

Books received

Pharmaceutical and Cosmetic Products for Topical Administration, (Pharmaceutical Monograph No. 9). N. J. Van Abbé, R. I. C. Spearman and A. Jarrett. *William Heinemann Medical Books Ltd*, 23 Bedford Square, London WC1. 8½ x 5½ in. Pp 222. £1.80.

HEALTH CENTRES AND PHARMACY

1. The tip of an iceberg?

by D. Hopkin Maddock MPharm, MPS

The work described in this paper*, has not been an attempt to examine the problems of pharmacy and find a solution for them. Indeed, by deliberately omitting to examine the commercial, as opposed to the professional aspects, of general practice pharmacy, we are not in a position to attempt a solution.

Detailed surveys were carried out, through inquiries of executive councils, medical officers of health and Local Pharmaceutical Committee secretaries, to establish how many health centres are in existence and projected and also the number of pharmacies that are in the orbit of these health centres in England and Wales.

The most amazing feature of these surveys was the response of the recipients, in that more than 80 per cent of the questionnaires were returned within three weeks of submission. The secretaries of Pharmaceutical Committees were slower to respond as (a) unlike the other two classes, they tend to have few administrative staff, and (b) many of the secretaries awaited a meeting of their Committee before replying. In all cases, few recipients strictly adhered to the simple questions asked, the majority providing a great deal more information than requested.

Results of the surveys

A survey of the results obtained in the postal survey of Executive Councils, is set out in the adjoining table. The results from medical officers of health, however, are deliberately not included, as in many cases, requests were made not to identify the information provided with the area concerned. A further column is included of figures declared in the Department of Health and Social Security Report 1969 (Cmd. 4462).

Thus, although returns are included from 130 Executive Councils and only 106 medical officers of health, a discrepancy of 99 between the totals of health centres declared, is shown.

*The paper forms part of a thesis that led to the award to the author of an M Pharm degree of the Welsh School of Pharmacy.

A disturbing feature of this research has been this discrepancy. This is further accentuated by comments from medical officers such as: "As there has been no consultation with the Executive Council, this information is given in confidence and should not be identifiable with..."

When it is considered that one of the objectives of this work is to assess the impact of health centres upon pharmacy and the community, such comment reflects a lack of appreciation by the authorities of circumstances which can mean the sudden loss of (a) a major service to the community, and (b) a man's hard-earned assets and livelihood. Certainly, the more notice given of such significant reorganisation of medical services, the more likely it is that suitable contingency plans can be produced.

In examining pharmaceutical replies in the survey we find that few specifically answered the questions asked; a great deal of valuable additional information being forwarded. Incorrect interpretation of our questions resulted in several refusing to answer, on the grounds that we required information of a confidential nature, *eg*, concerning dispensing gains and losses, and consequently turnover details — obviously they felt that information of this nature was essential in our research.

Another factor that seemed to apply to many, is best illustrated by the following quotation from a reply: "You appear

to have considerably more information than we have." Whilst few made so candid a comment, a lack of knowledge of local developments was apparent in many areas. Quite a number, however, were unable to give us any information, as it was yet to be decided which general medical practitioners would be utilising the new facilities.

Replies from pharmaceutical sources indicated a lack of knowledge of local developments in many areas. However, many stated that the effect on pharmacies would be minimal, some for justifiable geographical reasons, but others presumably having a naive faith that the status quo will be maintained.

This was in spite of a substantial shift to a situation in which a high concentration of prescriptions will emanate from one site.

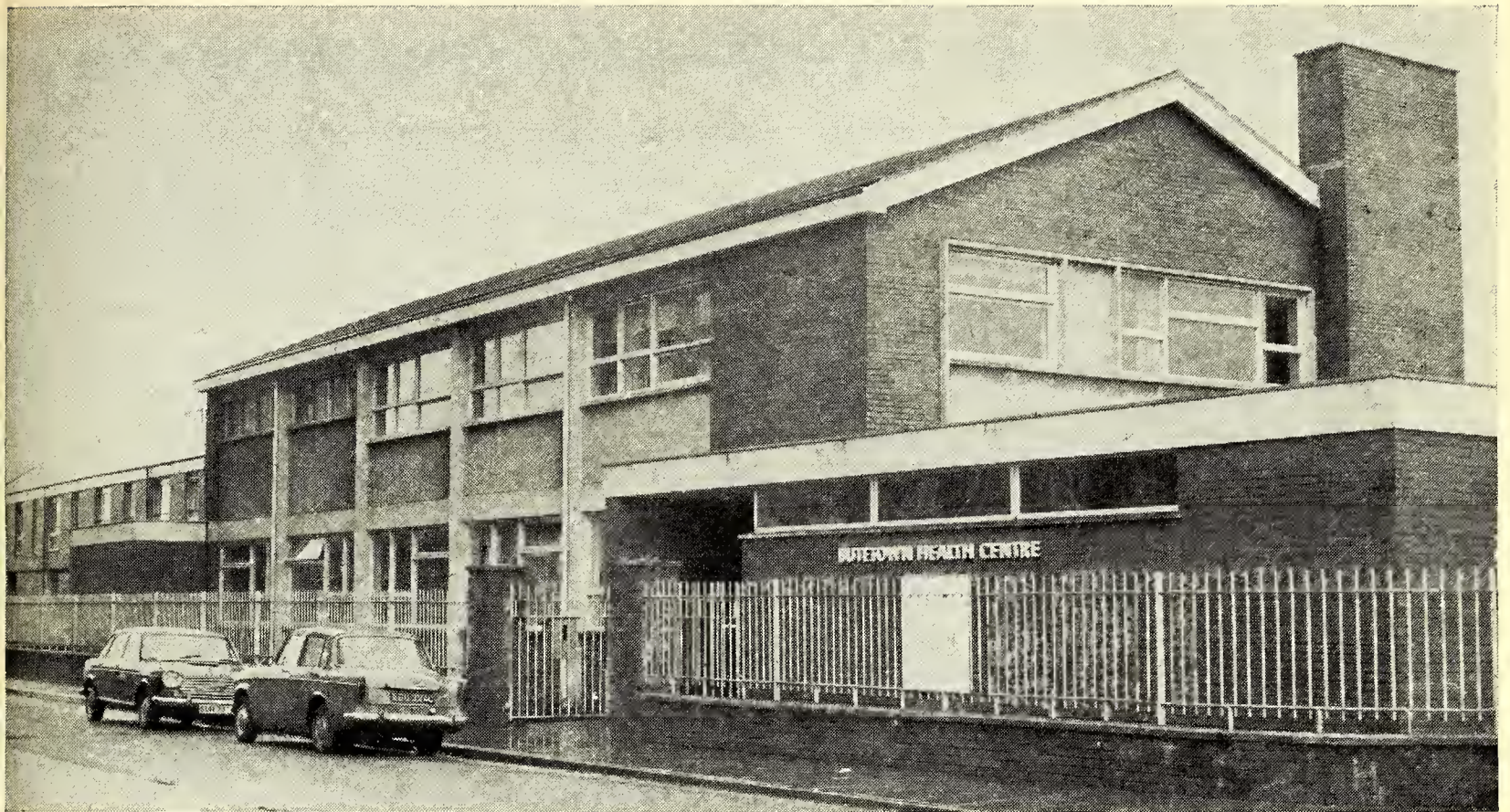
Deterrent measure

Comments were made such as: "When the pharmaceutical service is adequate, no new pharmacy is necessary either inside or near a proposed health centre." This was frequently cited as a firm deterrent measure, rather than as an expression of pious hope by the Executive Councils and Pharmaceutical Committees concerned — neither of whom has any legislative force to prevent "leap-frogging" near to the centre.

Signs of co-operation

There appears to be much evidence of sympathetic co-operation between phar-

Anticipated year of Completion	No. of Health Centres declared by:		
	Department of Health	Author's Survey	
		Exec. Councils	Total all sources
pre 1948	5	5	5
opened 1949 to 1966	28	27	32
" 1967	12	17	18
" 1968	37	35	35
" 1969	50	55	55
Total to 1969	132	139	145
Projected 1970	153	82	82
" 1971		130	131
" 1972		143	145
" 1973		90	120
" 1974		60	92
" 1975 and after		164	178
Total	285	822	921



This new health centre in Cardiff had grave consequences for local pharmacies—including the author's

macy, Executive Councils and local authorities. To date, non-viability under pressure of increased costs, together with urban redevelopment, seem to be amongst the main factors contributing to the closure of pharmacies.

In Blackburn, for example, the number of pharmacies has been reduced from 36 to 26 in ten years, no new pharmacies having opened. In many areas, such as Bristol, attempts are being made to resite those pharmacies affected by redevelopment, in new areas devoid of pharmaceutical services. This method of co-operation between pharmacists and local authorities can only achieve beneficial results where the local authority can resist attempts to change the function of both buildings and retail outlets.

In the concept of "modern planned estates" it would not appear to be difficult for a local authority to sponsor a "planned pharmaceutical service," particularly if the estate is designed to include a health centre in the proximity of a shopping precinct, whose units have restrictive covenants.

Early knowledge

Two aspects of this situation, however, need careful attention. The first is that pharmacists are afraid that business interests involved in local politics will have early knowledge of plans, which they may utilise to substantial commercial advantage, at pharmacy's expense. The other factor concerns the viability of a pharmacy during the early stages of the development of a new area. Mr A. Howells, immediate past president of the Pharmaceutical Society, has advocated an "initial practice allowance" but it is difficult to marry this concept with a free commercial enterprise.

An example of this kind of problem occurred in Matchborough, a part of

Redditch new town. It was established that a pharmacy would not be viable until mid-1972. Local pharmacists volunteered to provide a collection and delivery service on a rota basis, if the Department of Health would recompense them for the extra expense incurred. The Department replied that the proposition raised important points of principle which would need to be examined in detail. Before a conclusion could be reached, a dispensing doctor agreed to provide the necessary service!

The problem of doctor dispensing could well be accentuated by the introduction of health centres and group practice reorganisation. In rural and non-urban areas, it is obvious that concentration of medical practitioners can "kill off" pharmacies, thus taking more patients outside the one-mile limit. This has already occurred in parts of Norfolk and Lincolnshire. Many rural pharmacies are already unsaleable, more will become so, dying with the present owners, again to the benefit of dispensing doctors.

In Bidford-on-Avon, and to a lesser extent even in the new Runcorn Development, we have the ludicrous situation that doctors are allowed to dispense at health centres within a few yards of a pharmacy. In Bidford, it is even more unbelievable that the pharmacy is receiving a rural area subsidy from the Government, because of the low number of prescriptions being dispensed.

A growing problem

It is not generally appreciated that this problem could soon mushroom, even in urban areas. In Bury, doctors have combined to form two major group practices which operate from the centre of the town. If the remaining three practices, comprising seven doctors, elect to practise from the projected health centre, then all sur-

gery accommodation will be contained within a radius of a few hundred yards. Thus a town of 60,000 inhabitants, with six miles between its boundaries (its pharmacies have been reduced by a third in the last ten years) could find many of its peripheral pharmacies becoming non-viable, so that most of the patients would be eligible for "doctor dispensing" lists.

This situation will prove to be even more alarming if the events in Monmouthshire are repeated. There a "Doctor's Dispensing Rights Campaign Committee" was formed to prevent the establishment of a pharmacy.

Leap-frogging

An ever-recurrent theme concerns the problem of "leap-frogging," a move whereby a pharmacy is opened, often by an "outsider," between established pharmacies and a large group practice or health centre. This seriously threatens the viability of all existing pharmacies in a locality, some of the worst examples occurring in Yorkshire.

The only form of defence against this situation would be for local pharmacists to act in concert, so that it would be difficult for a "leap-frogger" to find a suitable site. Unfortunately, difficulties are to be expected in achieving harmony amongst persons who have spent the majority of their working lives actively competing against each other to earn a living.

To rely upon local resources to produce "a planned pharmaceutical service" is therefore quite unrealistic. Indeed, it is becoming a source of grievance to many dedicated pharmacists that they, as "amateur planners," are being relied upon to produce a blueprint for future pharmaceutical services.

Next week: the case for a planned pharmaceutical service.

OPEN SHOP

by E. C. Tenner

Dunlop tires!

Sir Derrick Dunlop, delivering the Sir Maurice Block lecture, is reported in the *Glasgow Herald* to have said "that it should not be the function of government to educate a so-called learned profession." "Opinions on matters of efficacy," he continued, "should not be formed by bureaucratic bodies, but rather through the free process of debate and education."

I applaud his belief in the processes of education, but it must be a recent conversion, because once pharmacy had accepted the principle of honouring the letters "NP", all Sir Derrick had to do was to educate doctors to use this symbol, and the labelling of medicines would have been complete. Instead, he continued his campaign to force the adoption of automatic labelling on to pharmacy.

He apparently had little faith in the power of education in a simple matter of using "NP", but apparently has every faith in its power in the rather more difficult field of the efficacy of medicines. The power of the bureaucrat is all right for other professions, but medicine must remain inviolate.

Such double talk and double standards will become the chairman of the Medicines Commission, and Sir Derrick must now realise, if he is to continue as chairman, that the freedom he enjoyed as a distinguished clinician must go, if the Commission is to be seen as impartial. The choice is his.

Yet another

Professor Macgregor, of Aberdeen, speaking on "Drug Interaction," is reported to have said, "It is a pity that pharmacists are not more selective in what they sell." With that statement I would not quarrel, but it was in answer to a remark by Dr Wood, in relation to drug interaction, that "doctors could not prevent their patients buying preparations over the counter," and in that context I would take issue with Professor Macgregor.

There is an answer to the problem of drug interaction, and the first step is to restrict *all* medicines to pharmacy. The second step is for doctors to issue cards to patients clearly indicating with which drugs they are being treated. The third is, of course, to tell the patients to show the card in a pharmacy when seeking treatment for a minor ailment, so that the pharmacist can avoid the pitfalls of interaction.

Having advocated these three steps, and seen them implemented by the Medicines Commission and his profession, then he will have a right to complain if pharmacists fall down on the job. Indeed, I will join him in condemnation.

The problem is a large one, and deserves more thought than the professor gave it. He can make amends by using his in-

fluence in his profession to get the Medicines Commission to see that "convenience" is forgotten, and replaced by "public safety" as their guiding principle.

Boo to you, too

The report (*C&D*, p 247) of Lord Redmayne's attempt to amend the Misuse of Drugs bill makes interesting reading. The amendment was to guarantee pharmacists two of the 20 available places on the proposed advisory council. Lord Platt, it is reported, objected on behalf of the medical profession, saying it had a far better case for two representatives. Is this really the level of argument of the medical profession? If we can't have two, then you cannot have two either!

As for the better case, is this the case for the poacher turned gamekeeper? Perhaps it is fair to argue that, since the medical profession is entirely responsible for barbiturate and amphetamine addicts, it should know about drug abuse. On the other hand, the pharmacists who have continually cautioned medical practitioners about their lax prescribing of these substances, might possibly be thought to have an even better case.

At all events, the childish argument of Lord Platt—if it was reported properly—does nothing to indicate that the medical profession has grown up, and one should not, I would have thought, give any power to those who use such politically childish arguments!

Tail-piece

Sir Keith Joseph has promised not to take any action on cost-related prescriptions "without full prior consultation with the pharmaceutical profession." Before we cheer, could we have from Sir Keith, a definition of "consultation"? How much better if he had said agreement!

COMING EVENTS

Sunday, March 28

Western Division 1, National Pharmaceutical Union, Imperial hotel, Llandudno, at 2.30 pm. Mr D. H. Maddock on "The NPU, past, present and future" and Mr K. R. Rutter on "Planning and profitability."

Tuesday, March 30

The Chemical Society and Royal Institute of Chemistry, University of Sussex and the Brighton College of Education, at 5.30 pm (until April 3). Joint annual meeting and symposium.

Fife Branch, Pharmaceutical Society, Ollerton hotel, Kirkcaldy, at 7.45 pm. Practical demonstration of surgical appliances, given by Mr J. McDonald (Archibald Young & Son).

Wednesday, March 31

Medway Branch, Pharmaceutical Society,

Corn Exchange, Rochester, at 7.30 pm. Annual dinner and dance.

Sunderland Branch, Pharmaceutical Society, Rosedene hotel, Sunderland, at 8 pm. Annual meeting.

Thursday, April 1

Hastings Branch, Pharmaceutical Society, Alexandra hotel, Hastings, at 8 pm. Dr R. U. Quereshi on "Nutrition."

Hounslow Branch, Pharmaceutical Society, Sun hotel, Hanworth Road, Hounslow, at 7.45 pm. Dr K. R. Harrop on "Cancer chemotherapy."

Huddersfield Branch, Pharmaceutical Society, Spotted Cow hotel, Salendine Nook, Huddersfield, at 8 pm. Annual meeting.

Advance information

British Pharmaceutical Students' Association annual conference, Edinburgh. From April 4-10. Residential conference fee £13.50; non residential fee £5. Conference application forms from the conference treasurer: Mr M. Khanderia, Bryson House, 6 Drummond Place, Edinburgh.

International Federation of Societies of Cosmetic Chemists, Hamburg, Germany, September 11-15, 1972. Theme: "New research and development in cosmetic sciences." Organisers: German Society of Cosmetic Chemists.

Pakex 72 (International Packaging Exhibition), Olympia, London, October 9-13, 1972.

LETTERS

The NHS offer

Now that the postal strike is over I can get down to reading the information in the professional journals—especially, of course, that concerning the NHS offer accepted by the Contractors Committee.

Once again I wonder if the Committee is on the same wavelength as the vast majority of contractors. They have been negotiating since last June, over what everyone agrees is an overdue increase; and what do we get? An increase on the one hand and a decrease on the other, leaving the status quo hardly affected at all.

I am not at all surprised that Mr J. Reed resigned—but it should not have been him but the other members of the Committee that resigned.

Next week we again become unpaid tax collectors—collecting an increased tax designed to decrease pharmacists' income. So what good will the offer be then, and as for cost-related charges, I think we had all better prepare ourselves for collecting them in a few months.

What trade union would stand for treatment like this?

R. Booker
Hindley Green, Lancs

Appreciated

I have decided to discontinue taking the *C&D*. It must be over 50 years since I started taking your excellent weekly, but I am now 76 years of age, retired 10 years, and with no business connections. In a way I regret this, but everything comes to an end sometime.

G.W.J.P.

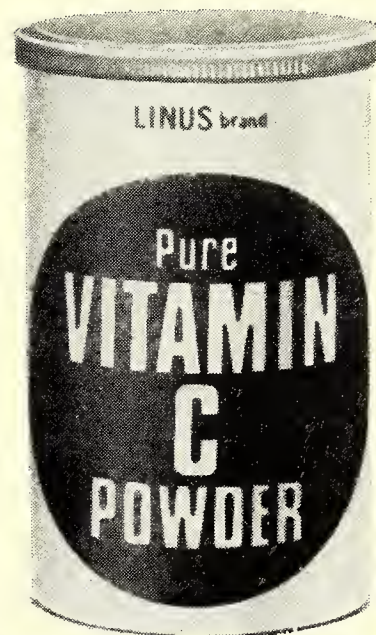
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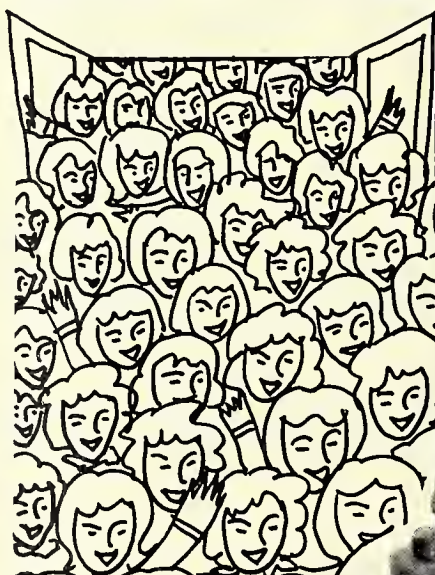


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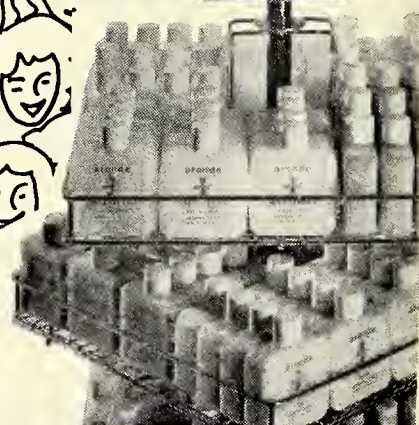
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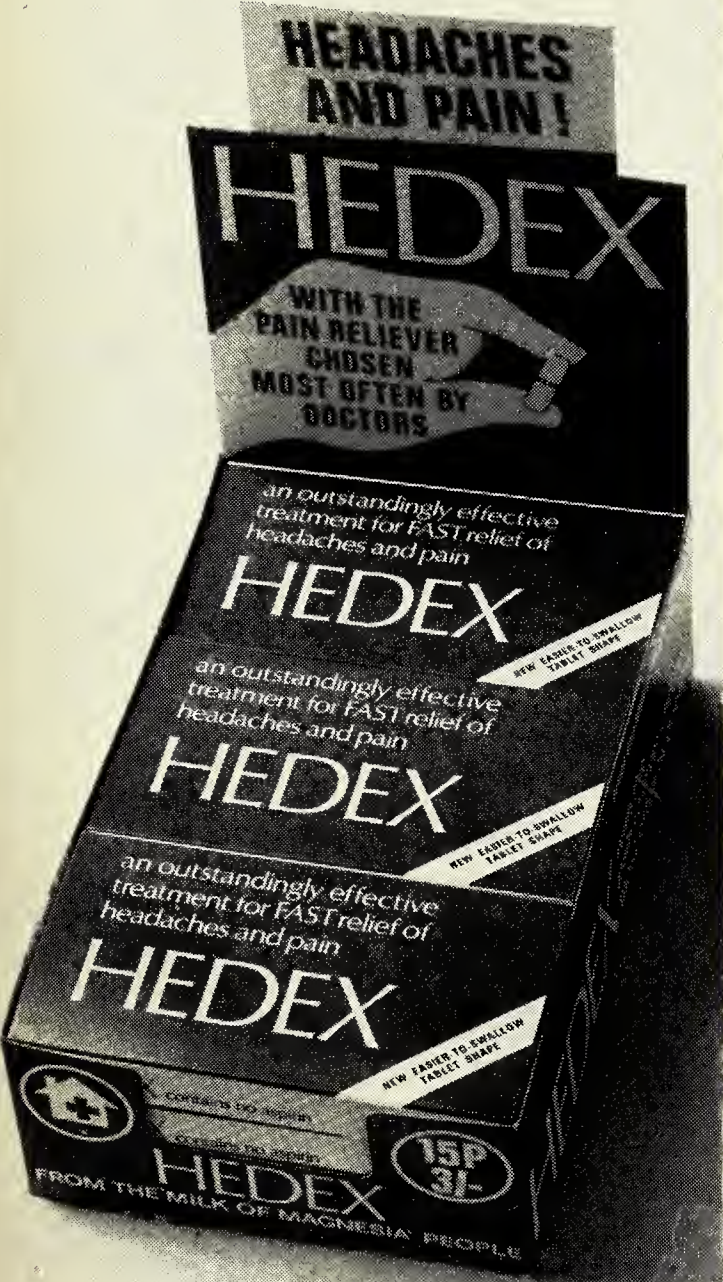
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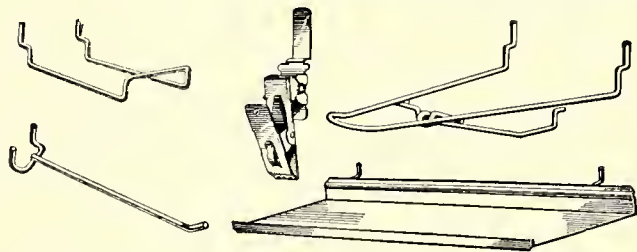
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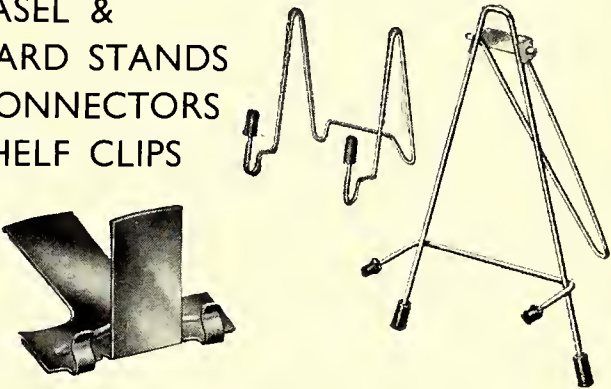


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PRICE CHANGES

Reckitt & Colman (Products) Ltd. announce the following price changes which become effective on all orders taken on and after Monday 29th March, 1971.

			Retail Price	Standard	Purchase
Product			(Inc. P/T)	List Price	Tax
Harpic			£.p	(Per dozen)	(Per dozen)
	Standard	small	0·10	0·92	£.p
		large	0·16	1·44	—
super		small	0·13	1·18	—
		large	0·17	1·55	—
Disprin					
tablets		8 Foil	0·06½	0·46	0·15
		26 Bottle	0·18	1·26	0·425
		36 Foil	0·22	1·54	0·518
		50 Bottle	0·26	1·83	0·611
		100 Foil	0·44	3·10	1·047
junior		20 Foil	0·09	0·64	0·218
		48 Foil	0·13	0·93	0·311
Steradent					
powder		small	0·12	0·85	0·29
		medium	0·18	1·30	0·432
		economy	0·26½	1·88	0·629
tablets	Small	17	0·13	0·93	0·315
	Large	26	0·18	1·30	0·432
Sterafix					
		small	0·14	1·26	—
		large	0·22	1·98	—
Senokot					
tablets		50	0·18	1·50	—
		100	0·31	2·61	—
Floret					
		standard	0·19	1·63	—
Codis					
tablets	Foil	8	0·11	0·80	0·268
	Foil	20	0·20	1·43	0·479
	Foil	48	0·40	2·89	0·972
Bonomint					
	Small	6	0·07	0·48	0·168
	Large	16	0·15	0·99	0·343
Brooklax					
	Small	6	0·07	0·48	0·168
	Large	18	0·15	0·99	0·343

MARKET NEWS

Trading depressed in all sectors

London, March 24: All sectors of the market reported dull trading conditions during the week. Prices, however, mostly held firm due to prevailing shortages of stocks particularly for prompt delivery.

Dearer among crude drugs were European agar, belladonna herb, benzoin and cochineal. Quotations for Zanzibar chillies forged ahead as Mombasa are virtually unobtainable. Nominal on the spot were dandelion root, sarsaparilla and ergot. A slight easing in price was noted in Nigerian ginger, Brazilian menthol and tumeric. Essential oils were firm. Bergamot was up by £1.35 kg and was expected to continue rising. Several English-distilled oils were sharply up because of the difficulty in getting the raw material—examples being caraway and cubeb. Brazilian peppermint was easier.

New rates for iodoform were announced with 50-kg lots now £4.39 kg.

Crude drugs

Benzoin: Spot high testing £0.30 lb.
Cassia: *Lignia* broken £417.50 long ton, cif; whole £425.
Chillies: Mombasa spot £500, long ton nominal; Zanzibar £380, cif.
Cochineal: Tenderife black-brilliant £6.05 kg spot. Peruvian silver grey £5.06.
Ginger: (long ton) Cochin £341, cif. Jamaican No. 3 £900, cif. Nigerian peeled £350 spot; £285, cif; split £190; £175, cif.
Kola nuts: African halves £85 metric ton spot.
Menthol: (kg) Chinese spot £6.89; shipment £6.83, cif. Brazilian spot £5.45; £5.35, cif.

Essential and expressed oils

Almond: £500 metric ton, c and f, duty paid.
Amber: Rectified spot £0.27½ kg.
Anise: Chinese £1.50 kg spot; £1.40 cif.
Bay: £6.60 kg.
Bergamot: Top grade £11 kg, c & f.
Birch tar: Rectified £1.75 kg.
Bois de rose: Brazilian £1.93 kg spot; £1.90, cif.
Buchu: English distilled, £255 kg.
Cade: Spanish £0.42 kg.
Cajuput: Spot £1.21 kg.
Camphor white: Spot £0.32½ kg; £0.30 cif.
Cananga: Java £8 kg spot.
Caraway: £6.60 kg. English £15 kg.
Cardamom: English distilled £71.50 kg.
Cassia: Chinese £2.07½ kg.
Cedar: Leaf £2.40 kg; wood; American £1.54.
Celery: English £35 kg.
Cinnamon: Ceylon leaf £1.60 kg; Seychelles leaf rectified £2.75; bark, English distilled, £97.50.
Citronella: Ceylon £0.87½ kg spot; £0.85, cif. Chinese £1.16 kg spot; £1.17, cif.
Clove: Madagascar leaf £1.23 kg in bond; £1.18.

cif. English distilled bud £19.50.
Cod-liver: BP in 45-gal lots £28.79 naked; BSI No. 829 £26.81½ naked, carriage paid.
Coriander: £8.25 kg spot.
Cubeb: English, Scarce at £13 kg.
Dill: £5.70 kg spot.
Eucalyptus: Chinese 80-85 per cent £0.62½ kg in bond £0.60, cif.
Fennel: Spanish sweet £1.92½ kg.
Geranium: Bourbon £15 kg nominal.
Ginger: English distilled to £48 kg.
Juniper: Berry £3.08 kg nominal; wood £0.55.
Lavandin: £2.60 kg.
Lavender: French from £4.04 kg.
Lavender spike: Spanish £3 kg in metric ton lots.
Lemon: Top quality Sicilian £7.75 kg spot.
Lemongrass: £2.10 kg spot; £2, cif.
Nutmeg: East Indian £4.97½ kg. English distilled from West Indian £13.65.
Olive: Spanish £285-£300 metric ton fob; spot £355-£360 long ton, duty paid. Tunisia £290-£300 metric ton c and f London.
Orange: Sweet from £0.32½ kg.
Palmarosa: £9.75 kg spot, £8.25, cif.
Patchouli: Spot £3.62½-£3.87½ kg duty paid.
Pennyroyal: Spot £1.90 kg.
Pepper: English distilled ex black £33 kg.
Peppermint (Per kg) *Arvensis* Chinese £2.40 spot; £2.37, cif; Brazilian £2.20 spot; £2.16, cif. American *piperata* from £3.85.
Petigrain: Paraguay spot £2.60 kg; £2.42½, cif.
Pine: (kg) *Abietis* £3.575, *Pumilionis* £6; *sylvestris* £1.625.
Rosemary: Spanish £1.37 kg.
Sage: Spanish £1.87 kg spot.
Sandalwood: Mysore spot £14 kg. East Indian for shipment £13.50, cif.
Spearmint: American £4.60 kg; Chinese spot £3.25 per kg; shipment £3.07½, cif.

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Applications are invited from male or female registered Pharmacists aged 25 or over for appointment as Chief Pharmacist, Category III, at Her Majesty's Prison, Brixton. Previous hospital experience is not essential.

Salary scale £1,786 to £2,372 plus £92 per annum environment allowance. Starting salary above the minimum of the scale may be allowed for previous National Health Service, Government Service or other comparable experience.

As the duties include supervision of certain other prison service establishments some travelling will be necessary.

A five day week is worked. The annual leave allowance is four weeks rising to four weeks and three days after ten years' total service, plus six public holidays.

Application form and further details obtainable from The Establishment Officer, Home Office, Prison Department, (R 9/4 VDC), Portland House, Stag Place, London, SW 1.

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Replies treated in strict confidence.

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Owing to the promotion of one of our Analytical Department staff we have a vacancy for a person to undertake analytical work concerned with the Company's chemical development programme. The successful candidate will work in a well equipped laboratory and will be expected to have had experience in general laboratory techniques including TLC and UV and IR Spectroscopy.

Applicants should preferably be chemistry graduates in the age range 22 to 25 although persons of NHC or ONC standard in a wider range and with particularly relevant experience may be considered.

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KNIGHTSWOOD HOSPITAL, GLASGOW W.3

Chief Pharmacist

Category III

Required for above hospital. Whitley Council Salary Scale, and conditions of service.

This is a Hospital of 219 beds, including medical geriatric units and departments of cardiology and respiratory medicine. The Aberdeen System of Ward dispensing is in operation.

Applications to Group Medical Superintendent, Western Infirmary, Glasgow, W.1, in writing or by telephone (041-339 8822) with the names and addresses of two referees.

St. Peter's Hospital,
Chertsey, Surrey

PHARMACIST

required, full time or part-time. Whitley Council pay and conditions of service. Vacancy arises from an increase in establishment due to the opening of a new Maternity Unit of 120 beds. Residential accommodation may be available for a single person. Applications, giving names and addresses of two referees, to Hospital Secretary immediately.

CONNAUGHT HOSPITAL,
Orford Road, E17 9LW
PHARMACIST

(Basic Grade) PART TIME required. Whitley Council Conditions, Post vacant immediately.

Apply Hospital Secretary.
Tel.: 01-520 2233.

ILFORD AND DISTRICT HOSPITAL
MANAGEMENT COMMITTEE

GROUP PHARMACY

LOCUM PHARMACIST

required for month of July 1971. Apply to Group Secretary, King George Hospital, Eastern Avenue, Newbury Park, Ilford, Essex.

CONNAUGHT HOSPITAL
Orford Road,
London E17 9LW

Pharmacy Technician

(Apothecaries' Hall Certificate or equivalent City and Guilds) or Student Technician required. Whitley Council conditions. Post vacant immediately.

Applications to:
Hospital Secretary,
Tel: 01-520 2233.

FRENCHAY HOSPITAL,
BRISTOL, BS16 1LE

DEPUTY CHIEF PHARMACIST (Category IV)

Required for this busy Acute General Hospital. Conditions of Service in accordance with the Pharmaceutical Whitley Council agreements.

Applications, together with the names and addresses of two referees, to the Group Secretary, Frenchay Hospital, Bristol, BS16 1LE.

Newport and East Monmouthshire
Hospital Management Committee

SENIOR PHARMACISTS REQUIRED AT:-

ROYAL GWENT HOSPITAL, NEWPORT

This is the Group's base general hospital and the post provides interesting experience.

ST. CADOC'S HOSPITAL, CAERLEON

The successful candidate will work in conjunction with the Chief Pharmacist, of the Royal Gwent Hospital.

Salary of both posts is £1,446-£1,801.

A Ward Pharmacy Scheme is being developed at both hospitals.

Apply quoting two referees to Group Secretary, 64, Cardiff Road, Newport, or telephone Newport 52244, extension 60.

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MANAGEMENT COMMITTEE
GROUP PHARMACY
SENIOR PHARMACIST

This is a Group post with duties at Barking Hospital, Upney Lane, Barking, Essex and King George Hospital, Whitley Council salary and conditions of service. Apply to Group Secretary, King George Hospital, Eastern Avenue, Newbury Park, Ilford, Essex.

FRENCHAY HOSPITAL,
BRISTOL BS16 1LE

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PHARMACIST

required for this acute general hospital which also accommodates regional departments of neuro, plastic and thoracic surgery.

Salary:

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Basic Grade — £1,325-£1,665 per annum.

Applications, naming two professional referees, to the Group Secretary, Frenchay Hospital, or telephone Bristol 656291, Ext. 339.

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DISTRICT COUNCIL

The Council are interested in furthering the establishment at Colburn, Catterick Camp, of a Pharmacy, incorporating dispensing facilities.

Suitable shop premises can be made available on long term lease together with living accommodation. Enquiries for more detailed information invited from Pharmacists or corporate bodies that are authorised sellers of poisons. Please telephone Richmond (Yorkshire) 2021 STD 0748 2021.

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Clerk of the Council
Swale House
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